

E: editorial@legal500.com

T: +44 (0)20 7396 9292

F: +44 (0)20 7396 9300

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The Legal 500 Asia Pacific

2021

The clients' guide to law firms

TAY & PARTNERS

6TH FLOOR, PLAZA SEE HOY CHAN
JALAN RAJA CHULAN
50200 KUALA LUMPUR
MALAYSIA

Tel: +60 3 2050 1888 Fax: +60 3 2031 8618

- Antitrust and competition
- Intellectual property
- Banking and finance
- Corporate and M&A
- Dispute resolution
- Labour and employment
- Real estate and construction
- TMT

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MAIN CONTACTS

Antitrust & Competition Law; Aviation; Corporate
Arbitration; Corporate/commercial dispute resolution
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Antitrust & Competition Law; Aviation; Corporate
Aviation; Banking and finance; Corporate
Banking and finance; Corporate
Banking and finance; Corporate
Banking and finance; Corporate
Banking litigation/insolvency
Banking litigation/insolvency
Banking litigation/insolvency
Antitrust & Competition law
Antitrust & Competition law
Corporate
Corporate
Corporate
Corporate/commercial dispute resolution
Corporate/commercial dispute resolution
Corporate/commercial dispute resolution
Corporate secretarial
Corporate secretarial
Data Protection
Data Protection
Debt and equity capital markets
Debt and equity capital markets
Debt and equity capital markets
Debt and equity capital markets
Employment and industrial relations
Employment and industrial relations
Franchising
Franchising
Intellectual property

Tay Beng Chai
Leonard Yeoh
Cheah Soo Chuan
Wong Weng Yew
Tay Beng Chai
Yip Jia Hui
Chang Hong Yun
Teo Wai Sum
Yip Jia Hui
Danielle Tan
Leonard Yeoh
Cheah Soo Chuan
Wong Weng Yew
Tay Beng Chai
Nicole Leong
Tay Beng Chai
Chang Hong Yun
Teo Wai Sum
Leonard Yeoh
Cheah Soo Chuan
Wong Weng Yew
Chang Hong Yun
Teo Wai Sum
Chang Hong Yun
Lee Lin Li
Tay Beng Chai
Chang Hong Yun
Teo Wai Sum
Yip Jia Hui
Leonard Yeoh
Lim May Fenn
Lee Lin Li
Lim Bee Yi
Lee Lin Li

bengchai.tay@taypartners.com.my
leonard.yeoh@taypartners.com.my

bengchai.tay@taypartners.com.my



LANGUAGES

English
Malay
Chinese

Intellectual property

Real estate

Real estate

Real estate

Technology, multimedia and telecommunications (TMT)

Technology, multimedia and telecommunications (TMT)

Trade regulations and investment compliance

Trade regulations and investment compliance

Lim Bee Yi

Chang Hong Yun

Teo Wai Sum

Danielle Tan

Lee Lin Li

Lim Bee Yi

Tay Beng Chai

Nicole Leong

Contacts : Tay Beng Chai, managing partner (bengchai.tay@taypartners.com.my)

Contacts : Leonard Yeoh (leonard.yeoh@taypartners.com.my)

Contacts : Chang Hong Yun (hongyun.chang@taypartners.com.my)

STAFF FIGURES

Number of lawyers : 29

ANTITRUST AND COMPETITION

TIER 1

Having represented AirAsia Berhad in the first case to go to the Competition Appeal Tribunal, the antitrust and competition team at **Tay & Partners** has a significant presence in the market. Led by the highly experienced Beng Chai Tay, it counts major clients from the automotive, telecoms and pharmaceutical sectors within its portfolio. Corporate and regulatory compliance lawyer Nicole Leong regularly works on the review of distribution agreements and successfully resisted a non-infringement verdict from MyCC in a case on purported margin squeeze. Associate Heng Jia is singled out as a rising star within the team. More broadly, the firm is increasingly engaged in merger control activity, an issue being pushed by domestic authorities.

Leading individuals

Tay Beng Chai

Rising stars

Heng Jia

INTELLECTUAL PROPERTY

TIER 2

“ IP matters undertaken by **Tay & Partners** include franchise negotiations (a key area of work), together with the registration and protection of patents, trade marks and copyright. Led by ‘*trusted advisor*’ Lin Li Lee, an expert in anti-piracy strategies and trade mark protection generally, it also features Bee Yi Lim who is experienced in dealing with all types of IP, both advisory and contentious. The Kraft Heinz Company is a key client. ”

Leading individuals

Lee Lin Li

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BANKING AND FINANCE

TIER 3

Tay & Partners handles banking and financial matters on behalf of clients such as aerospace firm Stellwagen Group. Led by M&A specialist Hong Yun Chang, it also represents local (and international) banks, investment houses, Islamic financial institutions, and credit companies. Handling the preparation of loan or facility agreements, it also assists with securitization and capital markets. Jia Hui Yip is recommended for asset financing and leasing (with an emphasis on aviation).

CORPORATE AND M&A

TIER 3

Headed by Tay Chai, the corporate and M&A team at **Tay & Partners** counts AirAsia and Telenor ASA within its varied client portfolio. In addition, it assists interests in sectors such as retail and distribution, food and beverages, electronics and technology, manufacturing, education and construction. Specific areas covered include: public takeovers, foreign direct investments, venture capital, regulatory compliance and corporate restructuring. Notably, the firm routinely advises Singapore-based business on expansion into Malaysia. Wai Sum Teo and Hong Yun Chang are key names to note.

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DISPUTE RESOLUTION

TIER 3

Tay & Partners' Leonard Yeoh directs the firm's dispute resolution team. Counting AirAsia and Saint-Gobain within its portfolio, the firm engages in pre-litigation strategic analysis alongside its work in cross-border litigation, preservation orders, injunctions and antitrust matters. In addition, it is notable for its handling of white collar crime as well as its representation of firms opposing MyCC rulings (it recently acted for AirAsia in this regard). Soo Chuan Cheah is the partner to note for multinational cases.

Leading individuals

Leonard Yeoh

LABOUR AND EMPLOYMENT

TIER 3

“**Tay & Partners’** Leonard Yeoh leads the firm’s offering in employment & industrial relations. Serving clients in both contentious and non contentious matters, it covers issues such as collective agreements, union disputes, immigration, wrongful dismissal, sexual harassment and retrenchment. A substantive portion of the firm’s work is carried out for multinationals, local (and international) banks, government agencies and domestic companies.”

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REAL ESTATE AND CONSTRUCTION

TIER 3

Tay & Partners offers a well-established practice which acts on greenfield projects, advises on regulatory issues for international clients acquiring real estate in Malaysia and assists clients on real estate financing. Hong Yun Chang leads the team and represents local and foreign clients on real estate and regulatory compliance matters.

TMT
TIER 4

“The TMT offering at **Tay & Partners** is directed by Lin Li Lee. Covering key sector issues such as: patent infringement, trade marks, copyright, industrial designs and passing off, it counts HBO Asia Warner Media within its diverse portfolio. In broader terms, work is attracted from industries including banking, electronics, education, maritime and pharmaceutical and telecommunications.

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