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The Legal 500 Asia Pacific

2022

The clients' guide to law firms

HAN KUN LAW OFFICES

9/F, OFFICE TOWER C1, ORIENTAL PLAZA
NO. 1 EAST CHANG AN AVE.
BEIJING 100738

Tel: +86 10 8525 5500

- Capital markets: PRC firms
- Corporate and M&A: PRC firms
- Data protection: PRC firms
- Fintech: PRC firms
- Investment funds: PRC firms
- Private equity: PRC firms
- TMT: PRC firms
- Antitrust and competition: PRC firms
- Banking and finance: PRC firms
- Intellectual property: PRC firms
- Life sciences and healthcare: PRC firms
- Private wealth: PRC firms
- Dispute resolution: Arbitration: PRC firms
- Dispute resolution: Litigation: PRC firms
- Labour and employment: PRC firms
- Regulatory/compliance: PRC firms
- Real estate and construction: PRC firms

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THE FIRM

Han kun is a leading full-service law firm in china.

Over the years, Han Kun has been widely recognized as a leader in complex cross-border and domestic transactions.

Our main practice areas include private equity and venture capital, mergers and acquisitions, international and domestic capital markets, investment funds, asset management, antitrust/competition, banking and finance, aviation finance, foreign direct investment, compliance, private client/wealth management, intellectual property and dispute resolution.

We have more than 600 professionals located in our five offices in Beijing, Shanghai, Shenzhen, Hong Kong and Haikou.

All our lawyers are graduates of top universities and have extensive experience in complex cross-border transactions as counsel to both Chinese and foreign clients.

MEMBERSHIPS OF INTERNATIONAL ASSOCIATIONS

Han Kun has joined World Services Group (WSG) to become its exclusive China law firm member. WSG is one of the world's largest multidisciplinary professional services networks, consisting of leading independent law firms, accounting firms and investment banks. WSG currently has more than 120 member firms from over 135 jurisdictions consisting of over 21,000 professionals.

Han Kun has joined Pacific Rim Advisory Council (PRAC) to become its exclusive China law firm member. The Pacific Rim Advisory Council is an international law firm association established in 1984. The association consists of 30 top-tier independent member law firms with over 12,000 lawyers practicing in key business centers around the world.

LANGUAGES

English
Japanese
Korean
German

AREAS OF PRACTICE

Antitrust/Competition
Asset-backed Securitization
Aviation and Aviation Finance
Banking and Finance
Compliance and Investigation
Corporate restructuring
Culture, Media and Entertainment
Data Protection
Dispute Resolution
Domestic and International Capital Markets
Energy, Minerals and Environmental Protection
Family Law, Trust and Wealth Planning
Financial Services and Cross-Border Asset Management Practice
Fintech
Foreign Direct Investment
Intellectual Property
Investment Funds
Labor and Employment
Life Sciences and Healthcare
Mergers and Acquisitions
Outbound Investment
Private Equity and Venture Capital
Real Estate and Infrastructure
Restructuring and Bankruptcy
Structured Finance
Tax Services
Technology, Media and Telecommunications

STAFF FIGURES

Number of Lawyers (in All Offices) : 600+

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CAPITAL MARKETS: PRC FIRMS

Tier 1

When it comes to international IPO projects, **Han Kun Law Offices** is a market-leading firm in the PRC region. The department is particularly adept at advising financial institutions as underwriters; as a recent example, Chaoying (Charles) Li and Jin Wang led a team representing the sponsors in JD Health International's IPO on the Hong Kong Stock Exchange. Beyond its sponsor work, the firm also works extensively with Chinese companies looking to list in the US on Nasdaq and the New York Stock Exchange. Dafei Chen splits his time between the Beijing and Hong Kong offices, while Bing Xue and Jason Wang lead the Shenzhen team.

Leading individuals

Charles Li

Next Generation Partners

Bing Xue

CORPORATE AND M&A: PRC FIRMS

TIER 1

Han Kun Law Offices caters to a roster of private and state-owned enterprises, publicly listed companies and multinationals, supporting them on high-value cross-border transactions. In Beijing, Chaoying (Charles) Li is a go-to for public and private financings, incorporation and corporate restructuring affairs and is experienced in a broad array of industries, from energy, biotechnology and pharmaceuticals through to IT and telecoms; he is supported locally by junior partners Zaiguang Lu and Aaron Zhou, both of whom are well-versed in private equity, M&A and foreign direct investments. Over in the Shanghai office, David Tang is able to call upon a background at various international law firms, as well as governmental positions, when advising on multi-jurisdictional mergers, day-to-day operational matters and corporate compliance. At the more junior end, Cheng Chen has carved out a prominent reputation within a number of specialist sectors such as e-commerce, gaming, online education, semiconductors and biotechnology.

Leading individuals

Chaoying (Charles) Li

Hall of Fame

David Tang

Rising stars

Cheng Chen

Next Generation Partners

Zaiguang Lu

Aaron Zhou

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DATA PROTECTION: PRC FIRMS

TIER 1

Han Kun Law Offices' data practice is amongst the most complete on the market, advising both large domestic firms and international household names on all data aspects of their operation in China. Typical work includes internal compliance projects and corporate support, in addition to assisting companies that are subject to investigation by regulators. The firm also has experience in assisting multinational clients with navigating overseas data regimes including GDPR, BIPA and CCPA. Min Zhu is one of the key practitioners and has particular experience in the healthcare and life science industries, while Yan Wang and Zhichao (Kevin) Duan complement their data practices with a specialism in IP.

Leading individuals

Min Zhu

Next Generation Partners

Zhichao Duan

FINTECH: PRC FIRMS

TIER 1

Leveraging the firm’s deep bench strength in the technology industry, **Han Kun Law Offices’** team acts for clients across the fintech ecosystem. The practice is well equipped to advise on a diverse range of fintech products, including P2P lending products, the transfer of non-standard assets, payment products, crowdfunding products, and other innovative fintech products. Jun Wan has notable expertise in blockchain and cryptocurrency; he recently advised HSBC Fintech on the establishment of its PRC fintech platform and business model and assisted Tencent Financial Technology with a range of regulatory matters and the development of innovative financial products. Shanghai-based Wei Quan, who was recently promoted to the partnership, advises fintech companies and financial institutions on developing financial products in relation to consumer finance, supply chain finance, payment services, and applying for financial licenses. Hong Kong-based Felix Miao is highly experienced in equity and debt capital market transactions.

Leading individuals

Jun Wan

Next Generation Partners

Wei Quan

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INVESTMENT FUNDS: PRC FIRMS

TIER 1

Han Kun Law Offices's varied investment fund practice handles the establishment of a broad range of funds, both onshore and offshore. The practice is increasingly active in the secondary market and in advising real estate funds, and also advises on the formation of funds-of-funds. As well as advising domestic clients, the team acts for international clients entering the Chinese market through the Qualified Foreign Limited Partnership structure. The investment funds practice also draws on the wider firm's expertise in anti-monopoly law to advise on antitrust and competition issues related to funds. Daisy Qi leads the team and has experience across private equity, venture capital, and M&A funds. Lu Ran is also active in private equity as well as QFLPs, QDLPs, and QDII, and Lin Zhou is frequently instructed by both limited and general partners of funds.

Leading individuals

Daisy Qi

Next Generation Partners

Lu Ran

Lin Zhou

PRIVATE EQUITY: PRC FIRMS

TIER 1

Few firm's can match **Han Kun Law Offices'** private equity practice, which is routinely involved in some of the largest and most complex transactions in the region, advising a mixture of large private equity firms and financing banks. The practice is well-equipped to advise on transactions that extend beyond mainland China; in a recent highlight, Sheng Li collaborated with the Hong Kong office acting for Zuoyebang Education on its \$2.365bn series E and E+ financings. Yijun Chao, Chaoying Li and Wei Li form the management team in Beijing; Chao Gao leads the Shanghai team. Beyond partner level, associates Cheng Chen and Yipu Li assist with the department's biggest deals.

Leading individuals

Yijun Chao
Chaoying Li

Rising stars

Cheng Chen
Yipu Li

Next Generation Partners

Sheng Li

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TMT: PRC FIRMS

TIER 1

Han Kun Law Offices is a powerhouse in the TMT sector, focusing on advising foreign and domestic companies, funds and banks on various types of corporate transactions. Capital markets is one of the firm's strengths; in a recent highlight, Charles Li and Jin Wang led a team that acted as underwriters counsel in JD Logistics' (a tech-driven supply chain solution provider) listing on the Hong Kong Stock Exchange. Dafei Chen, having previously worked at international firms, advises US companies on their acquisition of Chinese start-ups. Founding partner Yijun Chao is best known for his private equity and venture capital expertise. Beyond its transactions work, the team handles litigation, regulatory compliance and IP. Junior partner Zaiguang Lu is another name to note, having assisted with IPOs on the US and Hong Kong Markets, as is Adrian Lv.

Leading individuals

Yijun Chao

Charles Li

Next Generation Partners

Adrian Lv

Zaiguang Lu

ANTITRUST AND COMPETITION: PRC FIRMS

TIER 2

“**Han Kun Law Offices** is active across the full-range of antitrust and competition matters, including handling merger notifications and competition compliance. In 2020, the practice acted for a number of clients facing SAMR investigation for failure to file for transactions due to the VIE issue. The team is also active in litigation, working alongside its intellectual property team to handle antitrust lawsuits related to patents. Yan Wang leads on this work, while Chen Ma heads the overall antitrust team and advises on both SAMR notifications and investigations. Newly made up partner Da Shi is recommended for his broad expertise in the antitrust and competition sphere, while Angus Xie joined the practice in April 2021 from Sunland.

”

Leading individuals

Chen Ma

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BANKING AND FINANCE: PRC FIRMS

TIER 2

“**Han Kun Law Offices** is noted for its leading aviation finance practice, advising on the leasing of aircraft as well as the financing of aircraft purchases. Shu Wang leads on this work, which also includes advising on issues stemming from airline bankruptcies and insolvencies. Elsewhere, the team advises on compliance with regulation and the issuing of asset-backed securities. The practice was bolstered in September 2020, when Rong Fang joined the team from King & Wood Mallesons. Fang specialises in real estate finance, particularly the establishment and listed of REITs. Tiecheng Yang has over 20 years’ experience advising on financial regulations, and more recently on fintech, data protection and cybersecurity matters.”

INTELLECTUAL PROPERTY: PRC FIRMS

Intellectual property: PRC firms: non-contentious TIER 2

Intellectual property: PRC firms: contentious TIER 3

“**Han Kun Law Offices** established its practice following the introduction of IP courts in China, and has since developed a diverse offering capable in contentious and non-contentious matters. Many of the firm’s lawyers have backgrounds in scientific fields, allowing them to advise on complex issues such as standard essential patents (SEP); the group has developed a particular niche representing various licensees against major SEP licensors in the IT sector. Lili Wu is a key name in Beijing who assists with cross-border technology transfer and trade secret matters. In Shenzhen, Vivian He handles trademark prosecution and invalidation matters. Yan Wang leads the department from Shanghai.”

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LIFE SCIENCES AND HEALTHCARE: PRC FIRMS

TIER 2

“**Han Kun Law Offices** is particularly noted for its wealth of experience acting for major funds on their multibillion-dollar investments in China’s healthcare sector. The team is regularly instructed on compliance and regulatory, competition, intellectual property and litigation matters. Recent highlights also include advising companies, underwriters, and sponsors on onshore and offshore capital markets transactions, and acting for pharmaceutical companies on their license-in projects. Led by Yinshi Cao, who ‘understands life sciences and the healthcare sector from both the industry and legal perspective’, the team includes Charles Li who specialises in public and private financing, M&A, restructuring and IP protection matters, and Min Zhu who focuses on regulatory, cybersecurity and data compliance matters, and counts both multinational and domestic companies as his key clients. Aaron Zhou is another name to note.”

Next Generation Partners

Aaron Zhou

PRIVATE WEALTH: PRC FIRMS

TIER 2

“ Han Kun Law Offices advises on private wealth matters, including the establishment and restructuring of family trusts as well as issues arising from divorces. The team has a particular specialism in advising company founders on wealth planning related to initial public offerings of their companies, drawing on the wider firm’s expertise in corporate transactions. Many of these founders are involved in growing sectors such as technology. Han Chen leads the practice. ”

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DISPUTE RESOLUTION: ARBITRATION: PRC FIRMS

TIER 3

“**Han Kun Law Offices** has a solid arbitration practice, which focuses to a large extent on disputes involving international companies. The group has experience of a number of arbitration centres; domestically this has included the CIETAC and BCC, while at a global level the team has advised on SIAC, ICC and AAA proceedings. Liyu Jin leads the PRC offering from Shanghai and assists with a range of arbitration proceedings as part of a varied contentious practice that spans financial, criminal, antitrust and patent disputes.”

DISPUTE RESOLUTION: LITIGATION: PRC FIRMS

TIER 3

“

Han Kun Law Offices is one of China's strongest firms for corporate work, and as such is regularly instructed by clients to represent them in disputes relating to business control rights, equity transfers and breaches of contract, in addition to assisting with IP, antitrust and labour disputes. Yan You arrived from King & Wood Mallesons in August 2020, and now leads the team alongside Eric Liu and Qiunan Sun while focusing her practice on asset management litigation.

”

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LABOUR AND EMPLOYMENT: PRC FIRMS

TIER 3

“**Han Kun Law Offices** provides employment law advice to both Chinese and multinational companies, with a focus on the internet, pharmaceuticals, and financial services sectors. The team provides these clients with ongoing assistance with drafting contracts and employee handbooks, and also handles investigations, relocations, and arbitration. Wei Huang leads the practice and focuses on contentious matters; Xiu Pei is also a key contact in the team.”

REGULATORY/COMPLIANCE: PRC FIRMS

TIER 3

“ At **Han Kun Law Offices**, the corporate compliance group is primarily split between Beijing and Shanghai, with Chen Ma and David Tang leading the teams at each office, respectively; the duo is praised for being ‘very helpful, responsive and knowledgeable’. The department is well equipped to handle issues relating to internal investigations and compliance systems for a mix of multinational companies and their PRC subsidiary entities. Particular areas of focus include bribery and corruption, fraud, employee misconduct and data protection violations. ”

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REAL ESTATE AND CONSTRUCTION: PRC FIRMS

Firms to watch

“**Han Kun Law Offices** is noted for its focus on advising investment funds on real estate transactions, and was substantially bolstered by the addition of Rong Fang in September 2020 from King & Wood Mallesons.”

Xianglin CHEN

POSITION

Partner

CAREER

Mr. Chen focuses his practice on international commercial arbitration, domestic foreign-related arbitration and cross-border commercial dispute resolution. He has significant experience in assisting foreign clients and multinational companies to resolve China-related commercial disputes, as well as in assisting domestic large-scale enterprises to deal with overseas commercial disputes. He has expertise in resolving joint-venture disputes, financial disputes, real estate and construction disputes, product liability disputes, and in handling public crisis management, etc.

Prior to joining Han Kun, Mr. Chen worked for a decade, beginning in 2006, with King & Wood Mallesons' Arbitration and Dispute Resolution Practice Group. Mr. Chen has represented domestic and foreign clients at the China International Economic and Trade Arbitration Commission (CIETAC), Beijing Arbitration Commission (BAC) and Shanghai International Arbitration Center (SHIAC). He has also represented Chinese clients before the Singapore International Arbitration Center (SIAC), Hong Kong International Arbitration Center (HKIAC) and American Arbitration Association (AAA).

Mr. Chen has represented domestic and foreign clients in the second instance and retrial proceedings before the Supreme People's Court. He has also advised on dozens of second instance cases before Beijing High Court, High Court of Liaoning Province, High Court of Zhejiang Province and High Court of Shandong Province. In addition, Mr. Chen has also represented a large number of multinational enterprises and largescale state-owned enterprises to participate in litigations initiated before the intermediate courts and basic courts (including detached tribunals) in Beijing, Changchun, Shenyang, Dalian, Hohhot, Bayannaer, Jinan, Dezhou, Jining, Xian, Xianyang, Hangzhou and Changzhou.

Mr. Chen has been invited by Peking University Law School to lecture on international commercial arbitration to graduate students majoring in dispute resolution. He has also been invited by a number of multinational companies and domestic large-scale enterprises to give trainings and lectures on dispute resolution. A number of his books and articles have been published.

LANGUAGES

Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

Member of the New York State Bar

EDUCATION

Mr. Chen received a bachelor's degree in law from South China University of Technology in 2001. He graduated from Peking University with a Master of Law degree in 2006, and later graduated from Harvard Law School in 2017 with an LL.M. Degree.

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Baofu LI

POSITION

Partner

CAREER

Mr. Li Baofu has more than 30 years of judicial experience. He has adjudicated over 100 civil and commercial cases, and is well-versed in all aspects of judicial trials in China. Mr. Li is an expert at dealing with issues related to property law, contract law, guaranty law, company law, civil procedure law and various hot topics in civil and commercial trials, and is especially familiar with a variety of civil and commercial contract dispute resolution methods. Before joining Han Kun, Mr. Li served as general counsel for a well-known Fortune Global 500 energy group company. Prior to that, from 1986, Mr. Li began to work for a provincial high people's court and successively served as a clerk, acting judge, judge and deputy presiding judge. Mr. Li then served as president of a basic people's court and vice-president of an intermediate people's court. Mr. Li has years of experience in court administrative management, trial service management and specific trial work, particularly in civil and commercial trials. Upon entering corporate practice, Mr. Li has stressed integrating his extensive trial experience with decision-making on major corporate business affairs to prevent and control risks.

Mr. Li is currently a member of the Legal Advisory Board, Supervision and Judicial Committee of a provincial People's Congress. Mr. Li has also served as the vice president of provincial civil law, commercial law, economic law and arbitration law research institutes, and has unique insights through combining theoretical research and judicial practice.

Mr. Li was previously chosen to participate in the "Shuang Qian Program" jointly held by the Central Political and Legal Commission and the Ministry of Education, and to be a member of the Provincial Legal Think Tank. He is also a winner of the Tianping Honorary Medal (nominees only include those who have more than 30 years of judicial experience).

LANGUAGES

Chinese (native), English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Peking University (LL.M.) (1999)

Southwest University of Political Science and Law (LL.B.) (1986)

Shijia LI

POSITION

Partner

CAREER

Before joining Han Kun Law Offices, Mr. Li worked in King & Wood Mallesons for more than 7 years. Mr. Li mainly specializes in domestic and offshore listings, restructurings and reorganizations, mergers and acquisitions, venture capital and private equity. He has extensive experience in IPOs, private placements, material asset restructurings, mergers and acquisitions in the A share market. Mr. Li also provides professional services for going-private transactions and the restructuring of red chip companies, domestic or outbound investments, and mergers and acquisitions for domestic and offshore-listed companies, large-scale state-owned enterprises and buyout funds. Mr. Li has represented many Chinese and international companies in different industries such as finance, online games, information technology, energy and manufacturing.

LANGUAGES

Mandarin Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Mr. Li obtained his LL.M. degree in International Business Law from Durham University in 2009. Prior to that, Mr. Li graduated with an LL.B. degree from Zhejiang University in 2007.

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David Li

POSITION

Partner

CAREER

Before joining Han Kun, Mr. Li practiced as a partner at Global Law Office, a leading PRC firm. Mr. Li specializes in PE/VC, capital markets, M&A and foreign direct investment. Mr. Li has extensive experience in the PE/VC industry, and has represented numerous well-known foreign and domestic VC&PE funds in their fund formations and investments in China. Mr. Li has assisted hundreds of companies in connection with private placements, which cover a variety of industry sectors, including telecoms, internet, media, financial services, education, advertising, human resources, pharmaceuticals, food, health food, medical devices, insurance, clean technology, new energy, manufacturing, resources and infrastructures. He has also advised a wide range of clients on IPOs on both domestic and overseas stock exchanges, and has represented clients in various high-profile M&A deals.

LANGUAGES

Mandarin Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Mr. Li graduated from Renmin University of China with a B.A. degree and master's degree.

Jiixin LIU

POSITION

Partner

CAREER

Mr. Liu joined Han Kun Law Offices in 2010. Mr. Liu specializes in venture capital and private equity financing, public financing, mergers and acquisitions and foreign investment. He has represented a large number of venture capital funds, private equity funds, strategic investors and entrepreneurs in various industry sectors covering Internet, education, telecommunications, retail and pharmaceuticals, and has assisted in forming deal structures, conducting due diligence investigations, drafting legal documents and participating in negotiations. In the public financing area, Mr. Liu has represented a large number of issuers and underwriters of Chinese companies in initial public offerings, debt offerings and alternative public financings on overseas stock exchanges.

LANGUAGES

Mandarin Chinese and Cantonese (native), and English (fluent)

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Zaiguang LU

POSITION

Partner

CAREER

Mr. Lu joined Han Kun Law Offices in 2010 and focuses on venture capital and private equity financing, overseas listings and public offerings, foreign direct investment in high-tech fields, and mergers and acquisitions. Mr. Lu has represented a number of companies to complete IPOs in the United States and Hong Kong markets, has participated in a great number of complex equity and asset acquisition and merger deals, and has helped many companies to complete domestic and overseas investments and financing transactions. Mr. Lu assists clients in designing transaction structures, drafting transaction documents, participating in negotiations and handling Chinese law-related issues arising in the transactions. Mr. Lu mainly represents clients from industries including financial services, education, retail, transportation, TMT, medical and entertainment.

LANGUAGES

Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Ba

EDUCATION

Mr. Lu graduated from Jilin University with an LL.B. degree and an LL.M. degree in Civil and Commercial Law. Mr. Lu also received an LL.M. from Cornell University Law School in 2010.

Qiunan SUN

POSITION

Partner

CAREER

Before joining Han Kun, Ms. Sun worked at another distinguished law firm in Beijing, as a senior partner and as a member of the management team. Ms. Sun also worked for Legislative Affairs Office of the State Council of the People's Republic of China. She has also previously served as a member of Professional Banking Committee and Bad Debt Legal Affairs Committee of the Beijing Lawyers Association.

Ms. Sun is known for her dedication to work and solid professional skills. Ms. Sun mainly focuses her practice on civil and commercial dispute resolution and is particularly skilled at representing clients in major and complex litigation cases. Through years of practice, Ms. Sun has accumulated abundant practice experience in civil and commercial dispute resolution and is familiar with all civil litigation case procedures, and is an expert in handling disputes at all stages, from detailed case analysis to final resolutions. She has won the praise and trust of clients due to her proven professional skills, dispute resolution capabilities and impressive case win rate.

Ms. Sun's clients mainly include banks, insurance companies, asset management companies, securities companies, investment companies, and real estate development companies. Ms. Sun is an expert in handling disputes over equity transfer contracts, creditor's rights transfer contracts and financial non-performing asset transfer and disposition contracts, disputes over loan guarantees, deposit receipts, bills, letters of credit, trust and insurance contracts, disputes over joint-venture and cooperative real estate developments and construction project contracting contracts, disputes over independent guarantees, repurchase contracts and gambling agreements, and disputes arising from civil enforcement procedures. Ms. Sun has assisted clients to avoid substantial economic losses.

LANGUAGES

Mandarin Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Peking University, LL.M. degree

China University of Political Science and Law, LL.B. degree

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Kaiying WU

POSITION

Partner

CAREER

Ms. Wu joined Han Kun Law Offices in 2010. Ms. Wu specializes in domestic and overseas IPOs and refinancings, corporate restructurings and reorganizations, venture capital/private equity investment and financing, mergers and acquisitions, foreign direct investment. Ms. Wu provides professional legal services to many private equity funds, venture capital funds, strategic investors and entrepreneurs. Ms. Wu's legal services include deal structuring, drafting transaction documents, assisting with negotiations and handling PRC law-related issues arising in transactions. Ms. Wu represents corporate clients from a wide range of industries, including advertising, telecommunications, internet, entertainment, healthcare and media.

LANGUAGES

Mandarin Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Ms. Wu received an LL.B. degree and an LL.M. degree in International Commercial Law from the University of International Business and Economics (UIBE).

Gloria XU

POSITION

Partner

CAREER

Ms. Xu first joined Han Kun in December 2004. She worked for the Beijing office of an international law firm prior to rejoining Han Kun in 2010.

Ms. Xu has rich experience in handling domestic and cross-border transactions in private equity investments/financings, mergers and acquisitions and corporate restructurings and IPOs. The clients she represents cover a wide range of industries, including telecommunications, media, technology, healthcare, biotechnology, transportation, manufacturing and retail.

Ms. Xu has represented numerous private equity funds and companies in their domestic and cross-border private equity investments and has assisted many start-ups, fastgrowing or well-established companies in their private equity financings.

Ms. Xu has considerable experience in handling cross-border and domestic M&A transactions and has advised a large number of multinational and domestic companies in many largescale M&A transactions. Ms. Xu has also represented a number of PRC companies in their IPOs in the United States and Hong Kong exchange markets.

LANGUAGES

Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Ms. Xu is a graduate of the University of International Business and Economics (LL.B. Degree, 2002) and the University of Bristol (U.K.) (LL.M. Degree in International Commercial Law, 2004)

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Tiecheng YANG

POSITION

Partner

CAREER

Before joining Han Kun, Mr. Yang was a partner at Clifford Chance and head of its Financial Regulatory Group of China.

Mr. Yang has over 20 years' experience advising clients on issues relating to financial services in China, including but not limited to RMB internationalization, banking, bonds (Panda Bonds and Dim Sum Bonds), securities and insurance, derivatives, structured products, Bond Connect, Stock Connect, the Shanghai Free Trade Zone, investment funds (QFII/RQFII, QDII and RMB funds), US Foreign Account Tax Compliance Act, CRS, cybersecurity and Fintech. He has a particular focus on the development of financial market regulation in China, and has made significant contributions over the years in this regard. His clients range from foreign asset managers and financial institutions to domestic players, including BlackRock, CitiBank, CME, Credit Suisse, Deutsche Bank, HSBC, JP Morgan, Morgan Stanley, UBS, Shanghai Futures Exchange, Dalian Commodities Exchange, China Construction Bank, Export-Import Bank of China, China Life, etc. He is also consulted by Chinese and foreign regulators. Mr. Yang is included on the CBLJ 2017 China's Top 100 Lawyers List. Mr. Yang is a member of NAFMII's Legal Committee, NAFMII's Repo Master Agreement Drafting Committee and IAMAC's Legal and Compliance Committee. He is also a specially invited professor for the LLM program at Tsinghua University School of Law and Schwarzman Scholars.

LANGUAGES

Mandarin Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Mr. Yang graduated from Peking University with a B.A. degree, and from the New York University School of Law with an LL.M. degree



Yaxing ZHANG

POSITION

Dispute resolution

CAREER

Mr. Zhang's practice focuses on litigation, arbitration and ADR, handling contracts disputes, foreign trade disputes, employment disputes, Intellectual Property and technology disputes, investment and financing disputes.

Prior to joining Han Kun, he worked in a local court in Beijing from March 2001 to April 2008, and Mr. Zhang also worked in the Beijing office of Grandall Law Firm from February 2011 to April 2013. The extensive experience he has accumulated from numerous trial practices allows Mr. Zhang to analyze and judge cases from a more fair and objective perspective as well as provide unique opinions. He is also knowledgeable on and has experience in evidence collection and cross-examination. Mr. Zhang specializes in the areas of discovery and utilizing mistakes made by the counterparty to alter the direction of the case in favor of the party he represents.

LANGUAGES

Mandarin Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Mr. Zhang received an LL.M. Degree from China University of Political Science and Law.