

The Legal 500 Asia Pacific

2024

The clients' guide to law firms

HAN KUN LAW OFFICES

9/F, OFFICE TOWER C1, ORIENTAL PLAZA
NO. 1 EAST CHANG AN AVE.
BEIJING 100738

Tel: +86 10 8525 5500

- Antitrust and competition: PRC firms
- Capital markets: PRC firms
- Corporate and M&A: PRC firms
- Data protection: PRC firms
- Fintech: PRC firms
- Investment funds: PRC firms
- Private equity: PRC firms
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- Banking and finance: PRC firms
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- Intellectual property: PRC firms
- Life sciences and healthcare: PRC firms
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- Regulatory/compliance: PRC firms
- Dispute resolution: Arbitration: PRC firms
- Labour and employment: PRC firms
- Private wealth: PRC firms
- Projects and energy: PRC firms

HAN KUN LAW OFFICES

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THE FIRM

Han Kun is a leading full-service law firm in China.

Over the years, Han Kun has been widely recognized as a leader in complex cross-border and domestic transactions and compliance matters. Our main practice areas include private equity, mergers and acquisitions, international and domestic capital markets, investment funds, asset management, compliance, banking and finance, aviation finance, foreign direct investment, antitrust/competition, data protection, private client/wealth management, intellectual property, bankruptcy and restructuring and dispute resolution.

We have nearly 800 professionals located in our seven offices in Beijing, Shanghai, Shenzhen, Hong Kong, Haikou, Wuhan, as well as Singapore, a leading financial center in the Asia-Pacific. All our lawyers are graduates of top universities and have extensive experience in complex cross-border transactions and dispute resolution as counsel to both Chinese and foreign clients.

Memberships of international associations: Han Kun has joined World Services Group (WSG) to become its exclusive China law firm member. WSG is one of the world's largest multidisciplinary professional services networks, consisting of leading independent law firms, accounting firms and investment banks. WSG currently has more than 120 member firms from over 135 jurisdictions consisting of over 21,000 professionals.

Han Kun has joined Pacific Rim Advisory Council (PRAC) to become its exclusive China law firm member. The Pacific Rim Advisory Council is an international law firm association established in 1984. The association consists of 30 top-tier independent member law firms with over 12,000 lawyers practicing in key business centers around the world.

MAIN AREAS OF PRACTICE

- Antitrust/Competition
- Asset-backed Securitization
- Aviation and Aviation Finance
- Banking and Finance
- Compliance and Investigation
- Corporate restructuring
- Culture, Media and Entertainment
- Data Protection
- Dispute Resolution
- Domestic and International Capital Markets

LANGUAGES

English
Japanese
Korean
German

Energy, Minerals and Environmental Protection
Family Law, Trust and Wealth Planning
Financial Services and Cross-Border Asset Management Practice
Fintech
Foreign Direct Investment
Intellectual Property
Investment Funds
Labor and Employment
Life Sciences and Healthcare
Mergers and Acquisitions
Outbound Investment
Private Equity and Venture Capital
Real Estate and Infrastructure
Restructuring and Bankruptcy
Structured Finance
Tax Services
Technology, Media and Telecommunications

STAFF FIGURES

Number of Lawyers (in All Offices) : 800+

MEMBERSHIPS

Pacific Rim Advisory Council
World Services Group

ANTITRUST AND COMPETITION: PRC FIRMS

TIER 1

Han Kun Law Offices' full-service antitrust practice handles a mix of merger filings, antitrust investigations, antitrust litigations, and competition compliance. It has a strong list of international and domestic clients. Recently, the firm has been advising JD.com on several antitrust filings, including its acquisition of shares of BJTC, a subsidiary of BPHL; and its acquisition of BJ Digital. The practice is led by Chen Ma, who is a specialist in merger notification and cartel investigations. Chen is supported by Yan Wang, Angus Xie, and Da Shi.

Leading individuals

Chen Ma

Next Generation Partners

Da Shi

CAPITAL MARKETS: PRC FIRMS

TIER 1

Han Kun Law Offices is well recognised for its experience in handling overseas capital markets transactions for both Chinese issuers and international underwriters, including advising Tencent Music Entertainment Group on its listing on the Hong Kong Stock Exchange. Dafei Chen, who is based in Beijing and Hong Kong, has a wealth of experience in representing large technology, telecoms and financial services clients; Jason Wang and Bing Xue, whose areas of expertise include electronic technology, life sciences and pharmaceuticals, are key contacts in Shenzhen; and Tao Li is a name to note in Hong Kong. Other prominent team members include Charles Li, who has a strong track record in domestic and international capital markets matters, and associate Haoxiang Wang.

Leading individuals

Charles Li

Rising stars

Haoxiang Wang

Next Generation Partners

Bing Xue

CORPORATE AND M&A: PRC FIRMS

TIER 1

Han Kun Law Offices has extensive experience in conducting complex M&A mandates. The firm has an incredible client base, including Chinese internet platforms, international automotive manufacturers, and life science companies. David Tang has notable experience of advising Fortune 500 Global and other multinational corporations on their investments and acquisitions and is also experienced in corporate compliance and data protection, particularly relating to cybersecurity and personal information protection. Paula Liu acts for multinationals and local companies in their strategic acquisitions and other corporate transactions. Gloria Xu is another key name to note, who recently advised Baidu in its \$3.6bn acquisition of YY's PRC operations. Chaoying (Charles) Li, Aaron Zhou, and Zaiguang Lu are also highly recommended.

Leading individuals

Chaoying (Charles) Li
Shuting Qi

Hall of Fame

David Tang

Rising stars

Cheng Chen

Next Generation Partners

Zaiguang Lu
Aaron Zhou

DATA PROTECTION: PRC FIRMS

TIER 1

“The data and cybersecurity protection practice at Han Kun Law Offices is known for its cross border expertise and deep knowledge of the TMT sector. The team is sought out by international tech companies and other multinationals to advise on a range of issues from data compliance to IPO-related cybersecurity reviews, and cross-border data transfer. The practice has expanded into data algorithm compliance for new areas such as AIGC, data ownership disputes and assists on other AI related issues. Yan Wang heads up the IP and litigation department, Kevin Duan is an expert in tech-related data protection issues and cross-border data compliance, and David Tang assists both domestic and international clients on corporate compliance and data protection. Min Zhu handles data compliance analysis and data incident crisis, while Michelle Gon represents clients in compliance and regulatory matters including data security. The five aforementioned lawyers all co-lead the practice from Beijing and Shanghai. Kemeng Cai is also noted.”

Leading individuals

Min Zhu

Rising Stars

Kemeng Cai

Next Generation Partners

Kevin Duan

FINTECH: PRC FIRMS

TIER 1

Han Kun Law Offices' far-reaching practice offers expertise in the establishment of fintech and blockchain products, in addition to coverage of data protection and compliance matters. The unit is also well-placed to advise on capital markets work such as initial public offerings and investment in quasi-financial institutions. Jun Zhu is a key contact at the firm, with a portfolio of work which includes advising on the design of third-party payments products. Wei Quan has a proven track record of advising on matters relating to consumer finance and supply chain finance, while Tiecheng Yang has a strong focus on financial regulations. Domestic and cross-border asset management transactional mandates are firmly in the wheelhouse of Kanxi Liao.

Leading individuals

Jun Zhu

Next Generation Partners

Wei Quan

INVESTMENT FUNDS: PRC FIRMS

TIER 1

Comprising approximately 50 dedicated fund specialists across Beijing, Shanghai and Shenzhen, **Han Kun Law Offices** is frequently mandated (as primary fund counsel) on large numbers of RMB and offshore USD fund formations. The team also advises major domestic and international institutional investors on regulatory, compliance and tax matters; and is increasingly active in relation to secondary transactions and cross-border funds. Practice head Lu Ran advises on the formation, management and operation of funds; fund formation and asset management specialist Lin Zhou *'solves problems in a timely, efficient and professional manner'*; and Vincent Song acts for venture capital and private equity funds, as well as entrepreneurs, on their investment and financing projects. Other key practitioners are Pei Zhao, who advises fund sponsors in China (and throughout Asia) on fund formations; Li Yang who is an adviser to fund sponsors, fund managers and institutional investors on fundraising and private investment fund-related investments.

Leading individuals

Lu Ran

Rising stars

Jin Qian

Next Generation Partners

Lin Zhou

PRIVATE EQUITY: PRC FIRMS

TIER 1

Han Kun Law Offices is a leading PRC firm for China-related private equity transactions, boasting an impressive client roster of major funds, including Warburg Pincus, Sequoia, Hillhouse and Permira. Charles Li is a leading figure in Beijing, handling a variety of cross-border transactions in different industries such as telecoms, energy, consumer goods and technology; as is Yijun Chao, who has a great reputation for representing high-tech start-ups in their private equity and venture financings. David Li brings a solid reputation for representing well-known foreign and domestic PE funds in their fund formations and investments, while Sheng Li's practice covers transactions in the education, infrastructure and high-end manufacturing sectors. In Shanghai, Kelvin Gao is heavily involved in structuring and establishing onshore and offshore China-focused PE funds for sponsors and investors; Cheng Chen is active across a broad range of industries from e-commerce and retail to semiconductors and bio-technology.

Leading individuals

Yijun Chao
Charles Li

Rising stars

Cheng Chen

Next Generation Partners

Sheng Li
Yipu Li

TMT: PRC FIRMS

TIER 1

Han Kun Law Offices has a strong reputation for TMT in China, expertly representing numerous tech and telecom giants in venture capital, private equity, M&As, and IPO ventures. The group's advice extends to global IT corporations, covering spheres from general corporate matters to intricate IP and litigation challenges. Yijun Chao, the firm's co-founder, is an authority on high-tech start-ups and has rich experience guiding multinationals and PRC equity funds through their investments into China. Chaoying (Charles) Li represents domestic and international companies on cross-border transactions across diverse TMT sectors. Wei (David) Li brings proficiency in private placements and represents major foreign and domestic VC&PE funds. Kelvin Gao's versatility covers deal structuring to closing for various cross-border projects in internet, software, and entertainment sectors. Zaiguang Lu has been instrumental in facilitating IPOs in the US and HK markets and navigates intricate investments and financing transactions, and Sheng Li's advisory acumen encompasses sectors as varied as blockchain to high-end manufacturing, with clients including private equity companies, major firms, and start-ups.

Leading individuals

Charles Li

Hall of Fame

Yijun Chao

Next Generation Partners

Zaiguang Lu

BANKING AND FINANCE: PRC FIRMS

TIER 2

“**Han Kun Law Offices’** sizeable banking and finance team acts for a strong client base of banks, investment companies and insurance companies, in addition to an impressive roster of airlines including Air China, China Southern Airlines and China Eastern Airlines. The practice is headed by Shu Wang, who has extensive experience in advising Chinese and international banks on market access for new products and compliance issues affecting foreign banks’ daily operations in China, Yin Ge and Rong Fang. Financial regulatory specialist Tiecheng Yang is another name to note.”

DISPUTE RESOLUTION: LITIGATION: PRC FIRMS

TIER 2

“ ‘A leading law firm in China’, **Han Kun Law Offices**’ sizeable commercial dispute resolution practice has a strong reputation in the market for company, corporate, equity and securities disputes, along with litigation over private equity and financial management conflicts. Other key areas of expertise range from disputes involving service contracts, finance, real estate and construction, to unfair competition, bankruptcies and administrative litigation, including cross-border cases. The group is jointly led by corporate control dispute specialist Eric Liu; Yang You, who focuses on asset management-related litigation; Vincent Sun, a commercial disputes expert who joined the practice following the firm’s merger with Shanghai Young-Ben Law Firm (where he was founding partner); ‘outstanding dispute resolution lawyer’ Yaxing Zhang, who acts in disputes over investments, financings, loans, guarantees, and domestic and international trade; and Qiunan Sun, who represents large group companies, financial institutions, and central and state-owned enterprises. Other active litigators are Xianglin Chen and Feng Ye.

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Next Generation Partners

Yaxing Zhang

Intellectual property: PRC firms: contentious **TIER 2**

Intellectual property: PRC firms: non-contentious **TIER 2**

Han Kun Law Offices' sizeable contentious and non-contentious IP practice is consistently sought out by leading tech industry players to act in challenging IP matters before China's Supreme People's Court, IP courts and tribunals, and the China National Intellectual Property Administration. The firm's full-service IP team covers prosecutions, litigation, and enforcement strategies, in relation to patents, trade marks and industrial designs. The group also regularly works alongside international law firms on global IP-related antitrust actions, cross-border data protection matters, and transactional IP work. Contentious IP law specialist Yan Wang chairs the firm's IP and litigation departments; Lili Wu's experience spans a range of technology sectors; and Rui Luo routinely represents multinational clients in high-stakes IP-related disputes. The group also features IP litigator Haining Song; Jian Zhang, who is experienced in patent invalidation, licensing, and IP infringement and administrative litigation; and patent law expert Tao Zhang.

Leading individuals

Yan Wang

LIFE SCIENCES AND HEALTHCARE: PRC FIRMS

TIER 2

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Han Kun Law Offices has extensive capability in this space with branches of the team in Beijing, Shanghai, Shenzhen, Haikou and Wuhan. The firm is known for representing major multinational pharmaceutical and medical device companies, assisting with M&A deals and financing matters as well as licensing deals, data protection and intellectual property disputes. The team is led by Yinshi Cao, a venture capital and private equity fund investments specialist with a focus on the life sciences space. Aaron Gu is a standout name in the team, with experience advising on regulatory compliance matters in the areas of biologics and chemical drugs, medical devices and cosmetics. Corporate and commercial lawyer Min Zhu and life sciences M&A specialist Aaron Zhou are also key.

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Leading individuals

Yinshi Cao

Next Generation Partners

Aaron Zhou

REAL ESTATE AND CONSTRUCTION: PRC FIRMS

TIER 2

Han Kun Law Offices makes its mark in the real estate sector with its skills in advising investors on launching real estate funds, and aiding them on related investments and financing. Clientele range from domestic and foreign real estate funds and investment banks to real estate and warehouse enterprises, transactional companies, and public entities. Dispute resolution, property management and operation, leases, and securitisation of real estate are all handled by the firm. Stephen (Shiwen) Dong is well-versed in all real estate related acquisitions, project finance, M&A, and offshore securities offerings. Rong Fang is a key name in real estate financing, PPPs, and real estate funds. Zhen (Cody) Chen handles domestic real estate transactions, while Yan Zhang is a skilled litigator for construction projects. Xiao Li is also noted for his work with state-owned enterprises and private real estate companies.

Leading individuals

Stephen (Shiwen) Dong

REGULATORY/COMPLIANCE: PRC FIRMS

TIER 2

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Representing multinationals and foreign-invested enterprises in their regulatory compliance issues and investigations is the main focus of the compliance team at **Han Kun Law Offices**. Other key matters include transactional due diligence, counterparty FCPA due diligence, anti-corruption legal compliance, and conducting state secrets screenings. Clients primarily come from the healthcare and pharmaceuticals, and semiconductor and manufacturing industries. Chen Ma and Weiheng Jia co-lead the practice from Beijing and Shanghai, respectively. Ma is an expert in competition and regulatory compliance, and is especially sought after for merger filings and cartel investigations. Jia joined the firm from Shanghai Qin Li Law Firm in October 2022, and is experienced in cross-border matters related to regulatory compliance and labour and employment. Michelle Gon focuses on complex regulatory matters such as anti-corruption, anti-monopoly, and anti-fraud. David Tang handles corporate and data compliance matters, while Zhaojun (Sophie) Shi works on anti-bribery and employee misconduct.

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DISPUTE RESOLUTION: ARBITRATION: PRC FIRMS

TIER 3

Fielding a team that *'really digs into the facts of cases'*, **Han Kun Law Offices** has longstanding experience in arbitration in significant cross-border and domestic disputes. The firm also houses several arbitrators, who handle CIETAC cases, as well as matters before the Shanghai International Economic and Trade Arbitration Commission, Hong Kong International Arbitration Centre and Singapore International Arbitration Centre. Commercial arbitration specialists Denning Jin, Vincent Sun and Xianglin Chen co-lead the practice, which further showcases Yaxing Zhang, an expert in disputes over domestic and international trade, investments and financing, and Chunyao Lin and associate Bing San, who focus on commercial dispute resolution.

Rising stars

Bing San

LABOUR AND EMPLOYMENT: PRC FIRMS

TIER 3

“**Han Kun Law Offices’** employment practice is led by ‘outstanding practitioner’ Will Huang, who is recommended for advice on terminations, non-competition matters, commercial trade secrets protection, wage incentive plans and mass lay-offs. Recruitment specialist Xiu Pei and litigator Lifeng Lu are also key. The firm is notable for its specialism in investigations work, covering investigations pertaining to harassment, anti-corruption and regulatory compliance.”

PRIVATE WEALTH: PRC FIRMS

TIER 3

“The private wealth expertise of **Han Kun Law Offices** covers both contentious and non-contentious issues, with a special focus on estate planning, matrimonial and inheritance disputes, philanthropy, and immigration. At the helm of the practice is Han (Antonio) Chen, whose reach spans private banks, trustee companies, asset management firms, and investment advisors, offering them valuable insights into family trusts, family offices, and comprehensive wealth planning. Jing Shen focuses on tax advisory related to family wealth planning, while Dongni Jiang’s expertise offers expertise in individual income tax planning related to stock incentives, family trust designs, and private wealth management.”

PROJECTS AND ENERGY: PRC FIRMS

Firms to watch

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In April 2023, **Han Kun Law Offices** bolstered its projects and energy practice through the recruitment of Tao Lan and Gloria Wang, as partners, from Sidley Austin LLP. Lan advises Chinese companies on their outbound oil and gas, minerals and infrastructure-related investments, and Wang acts for both national and international oil companies on a range of matters.

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Mr Xianglin CHEN

POSITION

Partner

CAREER

Mr. Chen focuses his practice on international commercial arbitration, domestic foreign-related arbitration and cross-border commercial dispute resolution. He has significant experience in assisting foreign clients and multinational companies to resolve China-related commercial disputes, as well as in assisting domestic large-scale enterprises to deal with overseas commercial disputes. He has expertise in resolving joint-venture disputes, financial disputes, real estate and construction disputes, product liability disputes, and in handling public crisis management, etc.

Prior to joining Han Kun, Mr. Chen worked for a decade, beginning in 2006, with King & Wood Mallesons' Arbitration and Dispute Resolution Practice Group. Mr. Chen has represented domestic and foreign clients at the China International Economic and Trade Arbitration Commission (CIETAC), Beijing Arbitration Commission (BAC) and Shanghai International Arbitration Center (SHIAC). He has also represented Chinese clients before the Singapore International Arbitration Center (SIAC), Hong Kong International Arbitration Center (HKIAC) and American Arbitration Association (AAA).

Mr. Chen has represented domestic and foreign clients in the second instance and retrial proceedings before the Supreme People's Court. He has also advised on dozens of second instance cases before Beijing High Court, High Court of Liaoning Province, High Court of Zhejiang Province and High Court of Shandong Province. In addition, Mr. Chen has also represented a large number of multinational enterprises and largescale state-owned enterprises to participate in litigations initiated before the intermediate courts and basic courts (including detached tribunals) in Beijing, Changchun, Shenyang, Dalian, Hohhot, Bayannaoer, Jinan, Dezhou, Jining, Xian, Xianyang, Hangzhou and Changzhou.

Mr. Chen has been invited by Peking University Law School to lecture on international commercial arbitration to graduate students majoring in dispute resolution. He has also been invited by a number of multinational companies and domestic large-scale enterprises to give trainings and lectures on dispute resolution. A number of his books and articles have been published.

LANGUAGES

Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar; Member of the New York State Bar

EDUCATION

Mr. Chen received a bachelor's degree in law from South China University of Technology in 2001. He graduated from Peking University with a Master of Law degree in 2006, and later graduated from Harvard Law School in 2017 with an LL.M. Degree.

Mr Baofu LI

POSITION

Partner

CAREER

Mr. Li Baofu has more than 30 years of judicial experience. He has adjudicated over 100 civil and commercial cases, and is well-versed in all aspects of judicial trials in China. Mr. Li is an expert at dealing with issues related to property law, contract law, guaranty law, company law, civil procedure law and various hot topics in civil and commercial trials, and is especially familiar with a variety of civil and commercial contract dispute resolution methods. Before joining Han Kun, Mr. Li served as general counsel for a well-known Fortune Global 500 energy group company. Prior to that, from 1986, Mr. Li began to work for a provincial high people's court and successively served as a clerk, acting judge, judge and deputy presiding judge. Mr. Li then served as president of a basic people's court and vice-president of an intermediate people's court. Mr. Li has years of experience in court administrative management, trial service management and specific trial work, particularly in civil and commercial trials. Upon entering corporate practice, Mr. Li has stressed integrating his extensive trial experience with decision-making on major corporate business affairs to prevent and control risks.

Mr. Li is currently a member of the Legal Advisory Board, Supervision and Judicial Committee of a provincial People's Congress. Mr. Li has also served as the vice president of provincial civil law, commercial law, economic law and arbitration law research institutes, and has unique insights through combining theoretical research and judicial practice.

Mr. Li was previously chosen to participate in the "Shuang Qian Program" jointly held by the Central Political and Legal Commission and the Ministry of Education, and to be a member of the Provincial Legal Think Tank. He is also a winner of the Tianping Honorary Medal (nominees only include those who have more than 30 years of judicial experience).

LANGUAGES

Chinese (native), English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Peking University (LL.M.) (1999)

Southwest University of Political Science and Law (LL.B.) (1986)

Mr Shijia LI

POSITION

Partner

CAREER

Before joining Han Kun Law Offices, Mr. Li worked in King & Wood Mallesons for more than 7 years. Mr. Li mainly specializes in domestic and offshore listings, restructurings and reorganizations, mergers and acquisitions, venture capital and private equity. He has extensive experience in IPOs, private placements, material asset restructurings, mergers and acquisitions in the A share market. Mr. Li also provides professional services for going-private transactions and the restructuring of red chip companies, domestic or outbound investments, and mergers and acquisitions for domestic and offshore-listed companies, large-scale state-owned enterprises and buyout funds. Mr. Li has represented many Chinese and international companies in different industries such as finance, online games, information technology, energy and manufacturing.

LANGUAGES

Mandarin Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Mr. Li obtained his LL.M. degree in International Business Law from Durham University in 2009. Prior to that, Mr. Li graduated with an LL.B. degree from Zhejiang University in 2007.

Mr David LI

POSITION

Partner

CAREER

Before joining Han Kun, Mr. Li practiced as a partner at Global Law Office, a leading PRC firm. Mr. Li specializes in PE/VC, capital markets, M&A and foreign direct investment. Mr. Li has extensive experience in the PE/VC industry, and has represented numerous well-known foreign and domestic VC&PE funds in their fund formations and investments in China. Mr. Li has assisted hundreds of companies in connection with private placements, which cover a variety of industry sectors, including telecoms, internet, media, financial services, education, advertising, human resources, pharmaceuticals, food, health food, medical devices, insurance, clean technology, new energy, manufacturing, resources and infrastructures. He has also advised a wide range of clients on IPOs on both domestic and overseas stock exchanges, and has represented clients in various high-profile M&A deals.

LANGUAGES

Mandarin Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Mr. Li graduated from Renmin University of China with a B.A. degree and master's degree.

Mr Jiaxin LIU

POSITION

Partner

CAREER

Mr. Liu joined Han Kun Law Offices in 2010. Mr. Liu specializes in venture capital and private equity financing, public financing, mergers and acquisitions and foreign investment. He has represented a large number of venture capital funds, private equity funds, strategic investors and entrepreneurs in various industry sectors covering Internet, education, telecommunications, retail and pharmaceuticals, and has assisted in forming deal structures, conducting due diligence investigations, drafting legal documents and participating in negotiations. In the public financing area, Mr. Liu has represented a large number of issuers and underwriters of Chinese companies in initial public offerings, debt offerings and alternative public financings on overseas stock exchanges.

LANGUAGES

Mandarin Chinese and Cantonese (native), and English (fluent)

Mr Zaiguang LU

POSITION

Partner

CAREER

Mr. Lu joined Han Kun Law Offices in 2010 and focuses on venture capital and private equity financing, overseas listings and public offerings, foreign direct investment in high-tech fields, and mergers and acquisitions. Mr. Lu has represented a number of companies to complete IPOs in the United States and Hong Kong markets, has participated in a great number of complex equity and asset acquisition and merger deals, and has helped many companies to complete domestic and overseas investments and financing transactions. Mr. Lu assists clients in designing transaction structures, drafting transaction documents, participating in negotiations and handling Chinese lawrelated issues arising in the transactions. Mr. Lu mainly represents clients from industries including financial services, education, retail, transportation, TMT, medical and entertainment.

LANGUAGES

Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Ba

EDUCATION

Mr. Lu graduated from Jilin University with an LL.B. degree and an LL.M. degree in Civil and Commercial Law. Mr. Lu also received an LL.M. from Cornell University Law School in 2010.

Ms Qiunan SUN

POSITION

Partner

CAREER

Before joining Han Kun, Ms. Sun worked at another distinguished law firm in Beijing, as a senior partner and as a member of the management team. Ms. Sun also worked for Legislative Affairs Office of the State Council of the People's Republic of China. She has also previously served as a member of Professional Banking Committee and Bad Debt Legal Affairs Committee of the Beijing Lawyers Association.

Ms. Sun is known for her dedication to work and solid professional skills. Ms. Sun mainly focuses her practice on civil and commercial dispute resolution and is particularly skilled at representing clients in major and complex litigation cases.

Through years of practice, Ms. Sun has accumulated abundant practice experience in civil and commercial dispute resolution and is familiar with all civil litigation case procedures, and is an expert in handling disputes at all stages, from detailed case analysis to final resolutions. She has won the praise and trust of clients due to her proven professional skills, dispute resolution capabilities and impressive case win rate.

Ms. Sun's clients mainly include banks, insurance companies, asset management companies, securities companies, investment companies, and real estate development companies. Ms. Sun is an expert in handling disputes over equity transfer contracts, creditor's rights transfer contracts and financial non-performing asset transfer and disposition contracts, disputes over loan guarantees, deposit receipts, bills, letters of credit, trust and insurance contracts, disputes over joint-venture and cooperative real estate developments and construction project contracting contracts, disputes over independent guarantees, repurchase contracts and gambling agreements, and disputes arising from civil enforcement procedures. Ms. Sun has assisted clients to avoid substantial economic losses.

LANGUAGES

Mandarin Chinese (native) and English (fluent)

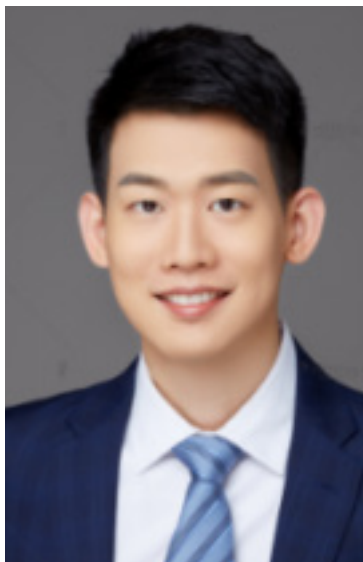
MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Peking University, LL.M. degree

China University of Political Science and Law, LL.B. degree



Mr Da Shi

WORK DEPARTMENT

Corporate Compliance Group

POSITION

Partner

CAREER

Mr. Shi specializes in competition law. He is committed to providing practical, tailored advice to clients by creatively combining an in-depth understanding of competition law practice in China and comprehensive knowledge of practices in other major jurisdictions.

Mr. Shi has expertise across a variety of competition law practices, including merger filings, antitrust investigations, antitrust litigations, and competition compliance. He has represented many renowned multinational and domestic companies in diverse industries, including high-tech, internet, healthcare, shipping, automobile, logistics, FMCG, and agriculture. Mr. Shi works closely with the Chinese competition authorities and is actively involved in their legislative consultations.

Mr. Shi has been consistently recommended since 2016 in the field of Antitrust/ Competition by authoritative national and international legal directories, including The Legal 500 and LEGALBAND, and was recognized as a "Top 15 Lawyer in Digital Economy in 2022" by LEGALBAND. He has been invited to comment on antitrust issues by national media, including China Global Television Network, Legal Daily, and Caijing. Mr. Shi sits on the antitrust expert panel of the Beijing Administration for Market Regulation with specialities in high-tech, healthcare, and automobiles. He is also the responsible editor for the antitrust section of the National Enterprise Compliance Officer Exam Textbook (2023).

EDUCATION

Mr. Shi graduated from China University of Political Science and Law in Beijing with an LL.B. degree. He received a MA (Hons) degree in EU Competition Law and a Post-graduate Diploma in Economics for Competition Law from King's College London.

Ms Kaiying WU

POSITION

Partner

CAREER

Ms. Wu joined Han Kun Law Offices in 2010. Ms. Wu specializes in domestic and overseas IPOs and refinancings, corporate restructurings and reorganizations, venture capital/private equity investment and financing, mergers and acquisitions, foreign direct investment. Ms. Wu provides professional legal services to many private equity funds, venture capital funds, strategic investors and entrepreneurs. Ms. Wu's legal services include deal structuring, drafting transaction documents, assisting with negotiations and handling PRC law-related issues arising in transactions. Ms. Wu represents corporate clients from a wide range of industries, including advertising, telecommunications, internet, entertainment, healthcare and media.

LANGUAGES

Mandarin Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Ms. Wu received an LL.B. degree and an LL.M. degree in International Commercial Law from the University of International Business and Economics (UIBE).

Ms Gloria XU

POSITION

Partner

CAREER

Ms. Xu first joined Han Kun in December 2004. She worked for the Beijing office of an international law firm prior to rejoining Han Kun in 2010. Ms. Xu has rich experience in handling domestic and cross-border transactions in private equity investments/financings, mergers and acquisitions and corporate restructurings and IPOs. The clients she represents cover a wide range of industries, including telecommunications, media, technology, healthcare, biotechnology, transportation, manufacturing and retail.

Ms. Xu has represented numerous private equity funds and companies in their domestic and cross-border private equity investments and has assisted many start-ups, fastgrowing or well-established companies in their private equity financings. Ms. Xu has considerable experience in handling cross-border and domestic M&A transactions and has advised a large number of multinational and domestic companies in many largescale M&A transactions. Ms. Xu has also represented a number of PRC companies in their IPOs in the United States and Hong Kong exchange markets.

LANGUAGES

Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Ms. Xu is a graduate of the University of International Business and Economics (LL.B. Degree, 2002) and the University of Bristol (U.K.) (LL.M. Degree in International Commercial Law, 2004)

Mr Tiecheng YANG

POSITION

Partner

CAREER

Before joining Han Kun, Mr. Yang was a partner at Clifford Chance and head of its Financial Regulatory Group of China. Mr. Yang has over 20 years' experience advising clients on issues relating to financial services in China, including but not limited to RMB internationalization, banking, bonds (Panda Bonds and Dim Sum Bonds), securities and insurance, derivatives, structured products, Bond Connect, Stock Connect, the Shanghai Free Trade Zone, investment funds (QFII/RQFII, QDII and RMB funds), US Foreign Account Tax Compliance Act, CRS, cybersecurity and Fintech. He has a particular focus on the development of financial market regulation in China, and has made significant contributions over the years in this regard. His clients range from foreign asset managers and financial institutions to domestic players, including BlackRock, CitiBank, CME, Credit Suisse, Deutsche Bank, HSBC, JP Morgan, Morgan Stanley, UBS, Shanghai Futures Exchange, Dalian Commodities Exchange, China Construction Bank, Export-Import Bank of China, China Life, etc. He is also consulted by Chinese and foreign regulators. Mr. Yang is included on the CBLJ 2017 China's Top 100 Lawyers List.

Mr. Yang is a member of NAFMII's Legal Committee, NAFMII's Repo Master Agreement Drafting Committee and IAMAC's Legal and Compliance Committee. He is also a specially invited professor for the LLM program at Tsinghua University School of Law and Schwarzman Scholars.

LANGUAGES

Mandarin Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Mr. Yang graduated from Peking University with a B.A. degree, and from the New York University School of Law with an LL.M. degree



Mr Yaxing ZHANG

POSITION

Dispute resolution

CAREER

Mr. Zhang's practice focuses on litigation, arbitration and ADR, handling contracts disputes, foreign trade disputes, employment disputes, Intellectual Property and technology disputes, investment and financing disputes.

Prior to joining Han Kun, he worked in a local court in Beijing from March 2001 to April 2008, and Mr. Zhang also worked in the Beijing office of Grandall Law Firm from February 2011 to April 2013. The extensive experience he has accumulated from numerous trial practices allows Mr. Zhang to analyze and judge cases from a more fair and objective perspective as well as provide unique opinions. He is also knowledgeable on and has experience in evidence collection and cross-examination. Mr. Zhang specializes in the areas of discovery and utilizing mistakes made by the counterparty to alter the direction of the case in favor of the party he represents.

LANGUAGES

Mandarin Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Mr. Zhang received an LL.M. Degree from China University of Political Science and Law.