

The Legal 500 Asia Pacific

2023

The clients' guide to law firms

HAN KUN LAW OFFICES

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CHINA

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- Capital markets: PRC firms
- Corporate and M&A: PRC firms
- Data protection: PRC firms
- Fintech: PRC firms
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THE FIRM

Han kun is a leading full-service law firm in china.

Over the years, Han Kun has been widely recognized as a leader in complex cross-border and domestic transactions.

Our main practice areas include private equity and venture capital, mergers and acquisitions, international and domestic capital markets, investment funds, asset management, antitrust/competition, banking and finance, aviation finance, foreign direct investment, compliance, private client/wealth management, intellectual property and dispute resolution.

We have more than 600 professionals located in our five offices in Beijing, Shanghai, Shenzhen, Hong Kong and Haikou.

All our lawyers are graduates of top universities and have extensive experience in complex cross-border transactions as counsel to both Chinese and foreign clients.

Memberships of international associations: Han Kun has joined World Services Group (WSG) to become its exclusive China law firm member. WSG is one of the world's largest multidisciplinary professional services networks, consisting of leading independent law firms, accounting firms and investment banks. WSG currently has more than 120 member firms from over 135 jurisdictions consisting of over 21,000 professionals.

Han Kun has joined Pacific Rim Advisory Council (PRAC) to become its exclusive China law firm member. The Pacific Rim Advisory Council is an international law firm association established in 1984. The association consists of 30 top-tier independent member law firms with over 12,000 lawyers practicing in key business centers around the world.

STAFF FIGURES

Number of Lawyers (in All Offices) : 600+

MEMBERSHIPS

Pacific Rim Advisory Council
World Services Group

LANGUAGES

English
Japanese
Korean
German

AREAS OF PRACTICE

Antitrust/Competition
Asset-backed Securitization
Aviation and Aviation Finance
Banking and Finance
Compliance and Investigation
Corporate restructuring
Culture, Media and Entertainment
Data Protection
Dispute Resolution
Domestic and International Capital Markets
Energy, Minerals and Environmental Protection
Family Law, Trust and Wealth Planning
Financial Services and Cross-Border Asset Management Practice
Fintech
Foreign Direct Investment
Intellectual Property
Investment Funds
Labor and Employment
Life Sciences and Healthcare
Mergers and Acquisitions
Outbound Investment
Private Equity and Venture Capital
Real Estate and Infrastructure
Restructuring and Bankruptcy
Structured Finance
Tax Services
Technology, Media and Telecommunications

CAPITAL MARKETS: PRC FIRMS

TIER 1

Han Kun Law Offices's expertise spans the capital markets space, with the team regularly representing both Chinese issuers and international underwriters on overseas capital markets transactions. It is also well regarded for its IPOs practice, having acted on multiple high-profile companies' deals in recent years, as well as on follow-on equity and debt offering matters. The team is co-led by Dafei Chen, who splits his time between Beijing and Hong Kong, and Jason Wang and Bing Xue, who are both based in Shenzhen. Notable practitioners include Charles Li, who has significant experience advising on cross-border transactions across a wide variety of industries, and Yijun Chao who has onshore and offshore securities issuances and listing expertise. Jin Wang specialises in offshore public offerings, M&As, and foreign investment, whilst associate Haoxiang Wang has experience advising on listings on mainland China, Hong Kong and US stock exchanges.

Leading individuals

Charles Li

Rising stars

Haoxiang Wang

Next Generation Partners

Bing Xue

CORPORATE AND M&A: PRC FIRMS

TIER 1

Han Kun Law Offices remains one of the leading corporate law firms in China, with experience handling highly complex transactions involving restructurings, carve-outs, listed companies and VIE structures. The group is instructed by domestic and multinational clients across a broad range of sectors, including highly regulated industries such as financial services and technology. Chaoying (Charles) Li heads up the team and has broad expertise in Chinese corporate law, across financings, M&A, investments and restructurings. In Shanghai, David Tang offers deep experience in acting for multinational and Chinese clients in corporate transactions, while Yijun Chao is noted for his work in the private equity and venture capital sectors. Zaiguang Lu's workload also encompasses venture capital and private equity fundraisings as well as listings, and Aaron Zhou stands out for his work on cross-border matters. The practice continues to expand, with Qing (Nick) Shu and Shuting Qi joining the firm since 2021.

Leading individuals

Chaoying (Charles) Li

Hall of Fame

David Tang

Rising stars

Cheng Chen

DATA PROTECTION: PRC FIRMS

TIER 1

Han Kun Law Offices' team has a wealth of experience in handling data compliance projects and corporate matters, making the practice a popular choice amongst leading domestic and international corporations looking to expand their presence across multiple jurisdictions. The practice is jointly led by Yan Wang, Kevin Duan, David Tang, Min Zhu, and Michelle Gong. Duan acts on data review matters, assisting companies in their overseas listings, while Zhu is recommended for cybersecurity and data compliance matters. Tang's 'knowledge of the local data privacy and protection regulations is second to none', which supplements his ability to provide advice on corporate mandates. Associate Kemeng Cai is another notable figure.

Leading individuals

Min Zhu

Rising Stars

Kemeng Cai

Next Generation Partners

Kevin Duan

FINTECH: PRC FIRMS

TIER 1

With broad experience handling matters in the technology industry, **Han Kun Law Offices** provides a service offering characterized by particular expertise within fintech products, including P2P lending, payment and crowdfunding solutions. Notable figures in the team include Beijing-based Jun Zhu, who has experience in asset securitisation and insurance fund management, regularly advising clients in their development of innovative financial products, and Felix Miao, working out of the firm's Hong Kong office and with extensive experience acting in equity and debt capital market transactions. In Shanghai, Wei Quan specialises in the development of financial products in relation to consumer finance, supply chain finance, payment services and applying for financial licenses.

Leading individuals

Jun Wan

Next Generation Partners

Wei Quan

INVESTMENT FUNDS: PRC FIRMS

TIER 1

Han Kun Law Offices covers private, venture capital and private equity funds in the majority of industry sectors and provides a 'knowledgeable', 'practical' and 'efficient' service. Practice head Daisy Qi has a decade of experience in fund formation and investment management. Lin Zhou focuses her practice on the formation and operations of various types of funds, including the structuring and the formation of venture capital funds, private equity funds, M&A funds, film and entertainment funds, sports funds, infrastructure funds, real estate funds, logistics funds and more. Lu Ran is another name to note.

Leading individuals

Daisy Qi

Next Generation Partners

Lu Ran

Lin Zhou

PRIVATE EQUITY: PRC FIRMS

TIER 1

Han Kun Law Offices has a strong reputation in private equity, representing a range of large venture capital and private equity firms, including foreign firms on their investments and fundraising in China. It offers a range of legal services related to private equity, including foreign direct investment, M&A, fund formation and management, and onshore and offshore listings. Yijun Chao, Charles Li and David Li co-lead the Beijing team, all of whom have extensive expertise in public and private financings across a wide variety of industries. Meanwhile, Kelvin Gao leads the Shanghai group, with experience representing leading investment institutions, multinational companies, and unicorn companies. Sheng Li acts for clients across a wide range of industries, including TMT and new energy. Paula Liu and Yipu Li are also notable for their expertise advising on international private equity funds. Shanghai-based Cheng Chen, Yifan Gu and Hong Huang are noted at the associate level.

Leading individuals

Yijun Chao
Charles Li

Rising stars

Cheng Chen

Next Generation Partners

Sheng Li
Yipu Li

TMT: PRC FIRMS

TIER 1

Han Kun Law Offices has a strong presence in the TMT sector, acting for a number of top Chinese technology and telecoms companies, including large multinational IT companies. It offers a wide array of legal services, including in venture capital and private equity, M&A, and IPO transactions. Charles Li has significant experience advising both Chinese and international companies in cross-border transactions, whilst Yijun Chao has expertise representing high-tech start-ups in their private equity and venture financings, M&A deals, and onshore and offshore listings. David Li specialises in foreign and domestic private equity funds, and Kelvin Gao provides additional expertise in securities offerings and corporate restructuring related matters. Also notable is Dafei Chen for his international experience and Zaiguang Lu who has experience advising on foreign direct investment in high-tech fields.

Leading individuals

Charles Li

Hall of Fame

Yijun Chao

Next Generation Partners

Zaiguang Lu

ANTITRUST AND COMPETITION: PRC FIRMS

TIER 2

“**Han Kun Law Offices** advises on merger filings, agency investigations and competition compliance. The firm is noted for its ability to work ‘seamlessly’ across practice areas, with the antitrust team working in conjunction with the firm’s real estate and TMT practices. The practice has experienced growth over the past year, gaining a significant number of new clients including many well-known MNCs. As well as advising such multinationals on merger control in China, the firm advises PRC clients that are new to enforcement action as the anti-monopoly Law reform comes into force. Chen Ma regularly handles the antitrust compliance aspects of large transactions and provides representation for clients engaged in competition litigation. Ma is supported by Da Shi and Angus Xie, who handle merger filing and disputes.”

Leading individuals

Chen Ma

Next Generation Partners

Da Shi

BANKING AND FINANCE: PRC FIRMS

TIER 2

Han Kun Law Offices stands out for its wealth of experience in aircraft leasing and aircraft purchase financing matters and is regarded as 'one of the best aviation financing teams in mainland China'. Recent mandates also include assisting with the issuance of asset-backed securities and advising on regulatory issues for financial services sector clients. Beijing-based practice head Shu Wang acts for domestic and foreign banks on their access to new products as well as on regulatory matters, and has experience advising on issues arising from the bankruptcy and insolvency of airlines. TieCheng Yang has over 20 years of experience advising clients with regard to regulatory issues, and Rong Fang focuses on real estate and infrastructure sectors.

DISPUTE RESOLUTION: LITIGATION: PRC FIRMS

TIER 2

“**Han Kun Law Offices** has an impressive litigation offering, with the team advising on a variety of commercial disputes, acting for both domestic and international companies across a broad range of industries. The group is co-headed by Eric Liu, Qiunan Sun, and Yang You from Beijing. Liu has significant expertise acting for MNCs in cross-border transaction and commercial contract-related disputes. Sun specialises in civil and commercial contract disputes, as well as financial debt recovery and disposal and construction project contract disputes. Meanwhile, You primarily focuses on asset management-related litigation. Yaxing Zhang is also noted for his expertise in corporate transaction disputes.

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Next Generation Partners

Yaxing Zhang

INTELLECTUAL PROPERTY: PRC FIRMS

Intellectual property: PRC firms: non-contentious **TIER 2**

Intellectual property: PRC firms: contentious **TIER 3**

Fielding over 100 experienced IP lawyers from offices in Beijing, Shanghai, Shenzhen and Hong Kong, **Han Kun Law Offices'** full-service IP offering covers both contentious and non-contentious matters in China, including patent, trade mark and industrial design-related prosecution, litigation and enforcement strategies. The practice routinely acts for global tech industry names on their most complex IP issues in China, including before the Supreme People's Court, IP courts and tribunals at different levels, as well as before the China National Intellectual Property Administration. On the transactional side, the group is particularly active in the TMT space. IP and litigation chair Yan Wang focuses on contentious IP law practice in China, and Lili Wu is experienced in IP portfolio management. Other key figures include IP disputes expert Rui LUO and patent specialist Tao ZHANG, while Vivian He is the name to note in Shenzhen.

LABOUR AND EMPLOYMENT: PRC FIRMS

TIER 2

“**Han Kun Law Offices** have a growing practice with branches in Beijing, Shanghai, Shenzhen and Hong Kong. The ‘versatile’ and ‘user-friendly’ team, led by Will Huang, who specialises in employment contractual disputes and who is also supported by experienced labour arbitrator Xiu Pei, focusses chiefly on employer-side work and often advises on high-profile management level matters. The practice works closely with the firm’s Intellectual Property team on such cases, which often involve non-compete clauses and other restrictive covenants. Lifeng Lu provides advice on employee compliance and lay-offs alongside his corporate and commercial practice.”

LIFE SCIENCES AND HEALTHCARE: PRC FIRMS

TIER 2

Han Kun Law Offices is highly rated for its ability to ‘assign a team with members from various departments to help with complex matters’. Acting for a varied client roster of pharmaceutical and healthcare companies, investment funds, and private equity and venture capital firms, the practice is recognised for its strong expertise in handling joint ventures, M&A, financial transactions and licensing deals. As part of its broad offering, the group also handles IP matters, regulatory compliance, antitrust issues and litigation. From Shanghai, ‘knowledgeable, patient and accessible’ Yinshi Cao, who focuses on private equity, venture capital and M&A, heads up the group while Min Zhu is recommended for foreign direct investment and corporate restructuring matters. In Beijing, Charles Li is a key contact for equity and debt financings and IP matters, and Aaron Zhou is noted for his expertise in cross-border M&A and licensing deals.

Leading individuals

Yinshi Cao

Next Generation Partners

Aaron Zhou

DISPUTE RESOLUTION: ARBITRATION: PRC FIRMS

TIER 3

“**Han Kun Law Offices** primarily focuses on foreign-related arbitration services, though the team has experience representing clients before both domestic and foreign arbitration centres. Liyu Jin leads the group from Shanghai, with extensive experience in commercial arbitration matters alongside a wider contentious practice, which includes insurance, antitrust, criminal, and environmental liability matters. Xianglin Chen focuses on foreign-related arbitration in China, whilst Yaxing Zhang specialises in trade, investment and financing, and loans and guarantees disputes.”

PRIVATE WEALTH: PRC FIRMS

TIER 3

“**Han Kun Law Offices** handles a range of private wealth matters, including issues relating to family trusts, family offices, divorce and estate planning, with particular experience advising clients in the business community due to strong ties with the firm’s wider PE finance and capital markets departments. It is also heavily involved in advising both domestic and global private banks, trust companies, and asset management companies. Han Chen leads the team, with extensive experience in family wealth management and intergenerational inheritance matters.”

REAL ESTATE AND CONSTRUCTION: PRC FIRMS

TIER 3

Acting as PRC counsel for JD Property and Brookfields Asset Management on some enormous acquisitions over the past year, **Han Kun Law Offices'** real estate and construction team has a growing market reputation with key strengths in financing and transactional work. The practice is jointly led by Stephen (Shiwen) Dong and Rong Fang. Dong advises both international and domestic real estate funds, warehouses and logistics enterprises and insurance firms. Fang is an expert on PPP and state-run infrastructure projects and also acts as a PPP expert for the Ministry of Finance alongside her practice. Xiao Li has experience in real estate M&A projects, bulk property transactions, and structured financing projects in real estate.

REGULATORY/COMPLIANCE: PRC FIRMS

TIER 3

“ The corporate compliance group at **Han Kun Law Offices** is primarily known for its expertise in advising multinational and foreign-invested enterprises on regulatory compliance issues, as well as conducting internal investigations and developing internal control policies. It is also experienced in advising Chinese companies on export control and sanction compliance matters and offshore litigation matters. Chen Ma and David Tang co-lead the group from Beijing and Shanghai, respectively. Tang specialises in corporate compliance and regulatory matters, whilst Ma has extensive experience acting in commercial antitrust investigations and litigation cases, as well as on cross-border matters. Michelle Gong is also recommended for expertise across a broad range of compliance matters. ”

MR XIANGLIN CHEN

POSITION

Partner

CAREER

Mr. Chen focuses his practice on international commercial arbitration, domestic foreign-related arbitration and cross-border commercial dispute resolution. He has significant experience in assisting foreign clients and multinational companies to resolve China-related commercial disputes, as well as in assisting domestic large-scale enterprises to deal with overseas commercial disputes. He has expertise in resolving joint-venture disputes, financial disputes, real estate and construction disputes, product liability disputes, and in handling public crisis management, etc. Prior to joining Han Kun, Mr. Chen worked for a decade, beginning in 2006, with King & Wood Mallesons' Arbitration and Dispute Resolution Practice Group. Mr. Chen has represented domestic and foreign clients at the China International Economic and Trade Arbitration Commission (CIETAC), Beijing Arbitration Commission (BAC) and Shanghai International Arbitration Center (SHIAC). He has also represented Chinese clients before the Singapore International Arbitration Center (SIAC), Hong Kong International Arbitration Center (HKIAC) and American Arbitration Association (AAA).

Mr. Chen has represented domestic and foreign clients in the second instance and retrial proceedings before the Supreme People's Court. He has also advised on dozens of second instance cases before Beijing High Court, High Court of Liaoning Province, High Court of Zhejiang Province and High Court of Shandong Province. In addition, Mr. Chen has also represented a large number of multinational enterprises and largescale state-owned enterprises to participate in litigations initiated before the intermediate courts and basic courts (including detached tribunals) in Beijing, Changchun, Shenyang, Dalian, Hohhot, Bayannaer, Jinan, Dezhou, Jining, Xian, Xianyang, Hangzhou and Changzhou.

Mr. Chen has been invited by Peking University Law School to lecture on international commercial arbitration to graduate students majoring in dispute resolution. He has also been invited by a number of multinational companies and domestic large-scale enterprises to give trainings and lectures on dispute resolution. A number of his books and articles have been published.

LANGUAGES

Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar; Member of the New York State Bar

EDUCATION

Mr. Chen received a bachelor's degree in law from South China University of Technology in 2001. He graduated from Peking University with a Master of Law degree in 2006, and later graduated from Harvard Law School in 2017 with an LL.M. Degree.

MR BAOFU LI

POSITION

Partner

CAREER

Mr. Li Baofu has more than 30 years of judicial experience. He has adjudicated over 100 civil and commercial cases, and is well-versed in all aspects of judicial trials in China. Mr. Li is an expert at dealing with issues related to property law, contract law, guaranty law, company law, civil procedure law and various hot topics in civil and commercial trials, and is especially familiar with a variety of civil and commercial contract dispute resolution methods. Before joining Han Kun, Mr. Li served as general counsel for a well-known Fortune Global 500 energy group company. Prior to that, from 1986, Mr. Li began to work for a provincial high people's court and successively served as a clerk, acting judge, judge and deputy presiding judge. Mr. Li then served as president of a basic people's court and vice-president of an intermediate people's court. Mr. Li has years of experience in court administrative management, trial service management and specific trial work, particularly in civil and commercial trials. Upon entering corporate practice, Mr. Li has stressed integrating his extensive trial experience with decision-making on major corporate business affairs to prevent and control risks.

Mr. Li is currently a member of the Legal Advisory Board, Supervision and Judicial Committee of a provincial People's Congress. Mr. Li has also served as the vice president of provincial civil law, commercial law, economic law and arbitration law research institutes, and has unique insights through combining theoretical research and judicial practice.

Mr. Li was previously chosen to participate in the "Shuang Qian Program" jointly held by the Central Political and Legal Commission and the Ministry of Education, and to be a member of the Provincial Legal Think Tank. He is also a winner of the Tianping Honorary Medal (nominees only include those who have more than 30 years of judicial experience).

LANGUAGES

Chinese (native), English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Peking University (LL.M.) (1999)

Southwest University of Political Science and Law (LL.B.) (1986)

MR SHIJIA LI

POSITION

Partner

CAREER

Before joining Han Kun Law Offices, Mr. Li worked in King & Wood Mallesons for more than 7 years.

Mr. Li mainly specializes in domestic and offshore listings, restructurings and reorganizations, mergers and acquisitions, venture capital and private equity. He has extensive experience in IPOs, private placements, material asset restructurings, mergers and acquisitions in the A share market. Mr. Li also provides professional services for going-private transactions and the restructuring of red chip companies, domestic or outbound investments, and mergers and acquisitions for domestic and offshore-listed companies, large-scale state-owned enterprises and buyout funds. Mr. Li has represented many Chinese and international companies in different industries such as finance, online games, information technology, energy and manufacturing.

LANGUAGES

Mandarin Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Mr. Li obtained his LL.M. degree in International Business Law from Durham University in 2009. Prior to that, Mr. Li graduated with an LL.B. degree from Zhejiang University in 2007.

MR DAVID LI

POSITION

Partner

CAREER

Before joining Han Kun, Mr. Li practiced as a partner at Global Law Office, a leading PRC firm. Mr. Li specializes in PE/VC, capital markets, M&A and foreign direct investment. Mr. Li has extensive experience in the PE/VC industry, and has represented numerous well-known foreign and domestic VC&PE funds in their fund formations and investments in China. Mr. Li has assisted hundreds of companies in connection with private placements, which cover a variety of industry sectors, including telecoms, internet, media, financial services, education, advertising, human resources, pharmaceuticals, food, health food, medical devices, insurance, clean technology, new energy, manufacturing, resources and infrastructures. He has also advised a wide range of clients on IPOs on both domestic and overseas stock exchanges, and has represented clients in various high-profile M&A deals.

LANGUAGES

Mandarin Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Mr. Li graduated from Renmin University of China with a B.A. degree and master's degree.

MR JIAXIN LIU

POSITION

Partner

CAREER

Mr. Liu joined Han Kun Law Offices in 2010. Mr. Liu specializes in venture capital and private equity financing, public financing, mergers and acquisitions and foreign investment. He has represented a large number of venture capital funds, private equity funds, strategic investors and entrepreneurs in various industry sectors covering Internet, education, telecommunications, retail and pharmaceuticals, and has assisted in forming deal structures, conducting due diligence investigations, drafting legal documents and participating in negotiations. In the public financing area, Mr. Liu has represented a large number of issuers and underwriters of Chinese companies in initial public offerings, debt offerings and alternative public financings on overseas stock exchanges.

LANGUAGES

Mandarin Chinese and Cantonese (native), and English (fluent)

MR ZAIGUANG LU

POSITION

Partner

CAREER

Mr. Lu joined Han Kun Law Offices in 2010 and focuses on venture capital and private equity financing, overseas listings and public offerings, foreign direct investment in high-tech fields, and mergers and acquisitions. Mr. Lu has represented a number of companies to complete IPOs in the United States and Hong Kong markets, has participated in a great number of complex equity and asset acquisition and merger deals, and has helped many companies to complete domestic and overseas investments and financing transactions. Mr. Lu assists clients in designing transaction structures, drafting transaction documents, participating in negotiations and handling Chinese lawrelated issues arising in the transactions. Mr. Lu mainly represents clients from industries including financial services, education, retail, transportation, TMT, medical and entertainment.

LANGUAGES

Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Ba

EDUCATION

Mr. Lu graduated from Jilin University with an LL.B. degree and an LL.M. degree in Civil and Commercial Law. Mr. Lu also received an LL.M. from Cornell University Law School in 2010.

MS QIUNAN SUN

POSITION

Partner

CAREER

Before joining Han Kun, Ms. Sun worked at another distinguished law firm in Beijing, as a senior partner and as a member of the management team. Ms. Sun also worked for Legislative Affairs Office of the State Council of the People's Republic of China. She has also previously served as a member of Professional Banking Committee and Bad Debt Legal Affairs Committee of the Beijing Lawyers Association.

Ms. Sun is known for her dedication to work and solid professional skills. Ms. Sun mainly focuses her practice on civil and commercial dispute resolution and is particularly skilled at representing clients in major and complex litigation cases.

Through years of practice, Ms. Sun has accumulated abundant practice experience in civil and commercial dispute resolution and is familiar with all civil litigation case procedures, and is an expert in handling disputes at all stages, from detailed case analysis to final resolutions. She has won the praise and trust of clients due to her proven professional skills, dispute resolution capabilities and impressive case win rate.

Ms. Sun's clients mainly include banks, insurance companies, asset management companies, securities companies, investment companies, and real estate development companies. Ms. Sun is an expert in handling disputes over equity transfer contracts, creditor's rights transfer contracts and financial non-performing asset transfer and disposition contracts, disputes over loan guarantees, deposit receipts, bills, letters of credit, trust and insurance contracts, disputes over joint-venture and cooperative real estate developments and construction project contracting contracts, disputes over independent guarantees, repurchase contracts and gambling agreements, and disputes arising from civil enforcement procedures. Ms. Sun has assisted clients to avoid substantial economic losses.

LANGUAGES

Mandarin Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Peking University, LL.M. degree

China University of Political Science and Law, LL.B. degree

MS KAIYING WU

POSITION

Partner

CAREER

Ms. Wu joined Han Kun Law Offices in 2010. Ms. Wu specializes in domestic and overseas IPOs and refinancings, corporate restructurings and reorganizations, venture capital/private equity investment and financing, mergers and acquisitions, foreign direct investment. Ms. Wu provides professional legal services to many private equity funds, venture capital funds, strategic investors and entrepreneurs. Ms. Wu's legal services include deal structuring, drafting transaction documents, assisting with negotiations and handling PRC law-related issues arising in transactions. Ms. Wu represents corporate clients from a wide range of industries, including advertising, telecommunications, internet, entertainment, healthcare and media.

LANGUAGES

Mandarin Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Ms. Wu received an LL.B. degree and an LL.M. degree in International Commercial Law from the University of International Business and Economics (UIBE).

MS GLORIA XU

POSITION

Partner

CAREER

Ms. Xu first joined Han Kun in December 2004. She worked for the Beijing office of an international law firm prior to rejoining Han Kun in 2010. Ms. Xu has rich experience in handling domestic and cross-border transactions in private equity investments/financings, mergers and acquisitions and corporate restructurings and IPOs. The clients she represents cover a wide range of industries, including telecommunications, media, technology, healthcare, biotechnology, transportation, manufacturing and retail. Ms. Xu has represented numerous private equity funds and companies in their domestic and cross-border private equity investments and has assisted many start-ups, fastgrowing or well-established companies in their private equity financings. Ms. Xu has considerable experience in handling cross-border and domestic M&A transactions and has advised a large number of multinational and domestic companies in many largescale M&A transactions. Ms. Xu has also represented a number of PRC companies in their IPOs in the United States and Hong Kong exchange markets.

LANGUAGES

Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Ms. Xu is a graduate of the University of International Business and Economics (LL.B. Degree, 2002) and the University of Bristol (U.K.) (LL.M. Degree in International Commercial Law, 2004)

MR TIECHENG YANG

POSITION

Partner

CAREER

Before joining Han Kun, Mr. Yang was a partner at Clifford Chance and head of its Financial Regulatory Group of China. Mr. Yang has over 20 years' experience advising clients on issues relating to financial services in China, including but not limited to RMB internationalization, banking, bonds (Panda Bonds and Dim Sum Bonds), securities and insurance, derivatives, structured products, Bond Connect, Stock Connect, the Shanghai Free Trade Zone, investment funds (QFII/RQFII, QDII and RMB funds), US Foreign Account Tax Compliance Act, CRS, cybersecurity and Fintech. He has a particular focus on the development of financial market regulation in China, and has made significant contributions over the years in this regard. His clients range from foreign asset managers and financial institutions to domestic players, including BlackRock, CitiBank, CME, Credit Suisse, Deutsche Bank, HSBC, JP Morgan, Morgan Stanley, UBS, Shanghai Futures Exchange, Dalian Commodities Exchange, China Construction Bank, Export-Import Bank of China, China Life, etc. He is also consulted by Chinese and foreign regulators. Mr. Yang is included on the CBLJ 2017 China's Top 100 Lawyers List.

Mr. Yang is a member of NAFMII's Legal Committee, NAFMII's Repo Master Agreement Drafting Committee and IAMAC's Legal and Compliance Committee. He is also a specially invited professor for the LLM program at Tsinghua University School of Law and Schwarzman Scholars.

LANGUAGES

Mandarin Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Mr. Yang graduated from Peking University with a B.A. degree, and from the New York University School of Law with an LL.M. degree

MR YAXING ZHANG

POSITION

Dispute resolution

CAREER

Mr. Zhang's practice focuses on litigation, arbitration and ADR, handling contracts disputes, foreign trade disputes, employment disputes, Intellectual Property and technology disputes, investment and financing disputes.

Prior to joining Han Kun, he worked in a local court in Beijing from March 2001 to April 2008, and Mr. Zhang also worked in the Beijing office of Grandall Law Firm from February 2011 to April 2013. The extensive experience he has accumulated from numerous trial practices allows Mr. Zhang to analyze and judge cases from a more fair and objective perspective as well as provide unique opinions. He is also knowledgeable on and has experience in evidence collection and cross-examination. Mr. Zhang specializes in the areas of discovery and utilizing mistakes made by the counterparty to alter the direction of the case in favor of the party he represents.

LANGUAGES

Mandarin Chinese (native) and English (fluent)

MEMBERSHIPS

Member of the PRC Bar

EDUCATION

Mr. Zhang received an LL.M. Degree from China University of Political Science and Law.