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The Legal 500 Europe, Middle East & Africa

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The clients' guide to law firms

ENSAFRICA

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EXCELLENCE AND NOVEL SOLUTIONS

With over 600 specialist practitioners, ENSafrica has the capacity to deliver on the business requirements of entrepreneurs and corporates across industries and the African continent. We are able to leverage our resources to deliver legal solutions that suit our clients' pricing preferences and timeframes.

ENSafrica is recognised by top ranking agencies for achieving consistently high standards when working with clients on the continent.

Our focus is on finding innovative solutions to ensure our clients achieve their commercial goals, whether it be successfully executing a strategy or defending their position. Our aim is to deliver in the manner that best suits our clients' risk profile, working preferences and pricing structures.

We advise businesses directly or work closely with a client's in-house legal team to ensure that the end goal is achieved in the manner that best suits the assignment. Depending on what makes most sense for a particular project, clients also have the choice of making use of external Counsel or ENSafrica's own internal senior practitioners, whether it be for opinions or court appearances.

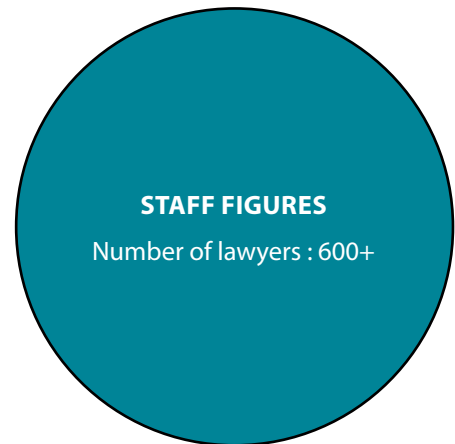
In instances where an in-depth analysis of information is necessary, ENSafrica has artificial intelligence (AI) tools. This ensures greater efficiency, quick turnaround times, reduced costs and accurate results when needed for purposes of corporate governance and information protection, due diligence, e-discovery, data analytics and/or market understanding.

SYNERGY

With more than 200 years' experience, ENSafrica's significant expertise extends across the breadth of commercial areas and covers the African continent.

We harness our deep specialist expertise across the areas of practice which are relevant to the project to provide clients with to-the-point, jargon-free advice and tailor-made solutions.

Work is done at the correct level to reduce unnecessary costs, and our clients have the flexibility to choose the working arrangement that is best for their business model. This may be through a single point of contact, or in having their own small, dedicated team of practitioners who are specialists in an particular field, or their choice of selected individuals across various disciplines.



ENSafrica's legal and tax capability is further augmented by teams with specific focus areas, such as Africa regulatory and business intelligence, Asia-Africa trade, Forensics and the structuring of investment through Mauritius. This enables all aspects of a project, transaction, venture or investment to be considered and optimised within the African business context.

ENSafrica also offers clients access to knowledge, fresh insights, and regulatory and legislation updates using various platforms to provide strategic information, topical training and alerts on relevant developments in a particular area, location and across the continent to support our clients' ways of doing business and to empower them in their decision-making.

AFRICAN CONTEXT AND COVERAGE

Over many years, ENSafrica has developed a large knowledge base of African resources and a deep understanding of the local ways of doing business across the continent. We have practical experience working on the ground in most African jurisdictions and access to high-end, professional contacts across the continent, to ensure consistent quality and timeous delivery.

We operate independently, which allows us to offer advice which is solely informed by what is in our clients' best interests, as opposed to what may suit, or be prescribed by, or limited by, a particular legal network or affiliation.

Where appropriate, ENSafrica uses a managed approach to ensure deliverables are accurately scoped and quality is consistent. In so doing, critical issues are addressed by leveraging our local market know-how and cultural grip, and advice is reviewed by the relevant country and industry experts who can add value.

To support entrepreneurs and corporates wherever they choose to do business in Africa, we have practitioners who practise English law and French law, and we have extensive experience in the legal codes of OHADA used in West and Central Africa. We are also able to transact in a variety of foreign languages such as Cantonese, Mandarin and Portuguese.