



ANJIE LAW FIRM

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- Antitrust and competition: PRC firms
- Banking and finance: PRC firms
- Dispute resolution: PRC firms
- Intellectual property: PRC firms
- Labour and employment: PRC firms
- Private equity: PRC firms
- TMT: PRC firms



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FIRM OVERVIEW

AnJie Law Firm is an elite PRC law firm providing full services to both international and domes-tic clients including Fortune 500 companies, large state-owned enterprises, financial institutions, as well as leading private companies. Since its establishment, AnJie has been growing rapidly and soundly with currently more than 300 professionals. AnJie's lawyers are well- regarded experts in their professional fields. Based on their deep understanding of the regulatory landscape and strong practical experience, they have handled numerous high-stakes cases in Chinese court. AnJie lawyers are often consulted by regulators on leading legal and policy issues, and have built strong work relationships with government agencies and industry regulatory bodies. All partners at AnJie Law Firm have worked in leading international and domestic law firms, and many are qualified to practice both in China and abroad.

AnJie lawyers frequently speak at major international legal and business conferences and actively contribute to well-known legal and academic journals. They also regularly lecture in prominent educational institutions and are retained as adjunct professors, graduate supervisors, and fellow researchers.

AnJie has built its reputation as a first tier elite law firm and has obtained recognitions from its clients and peers. AnJie Law Firm and AnJie lawyers have been acknowledged by international ranking institutions such as Chambers and Partners, Legal 500, and Who's Who Legal, as well as popular legal publications like Managing Intellectual Property, IAM, Asian-Mena Counsel, Asian Legal Business, China Law & Practice and China Business Law Journal, etc. AnJie Headquarters in Beijing and has its branch offices in Shanghai and Shenzhen respectively. It recently launched its office in Hong Kong through joint venture with Hwang Hauzen LLP.

MAIN AREAS OF PRACTICE

Antitrust/Competition: AnJie has one of the largest and most experienced antitrust/competition practice teams in China. It has handled some most complex merger control, investigation defence and private anti-monopoly litigation matters.

Banking & Finance: AnJie lawyers have extensive experience in providing services to various financial institutions. AnJie's partner has been ranked as leading PRC lawyer in banking and finance by China Law and Practice and Asialaw.

Employment: The employment practice won its reputation for high success rate in handling corporate labor disputes and dealing with challenging union issues. Its new addition of top practitioners expands the depth of the practice. The practice covers labor arbitration, HR risk assessment and prevention, employment planning, employee compliance investigation, employment due diligence in mergers and acquisitions, collective contracts/ collective wage negotiations, layoff planning and negotiations and union issues.







Insurance & Reinsurance: AnJie currently has a preeminent insurance team in China.

AnJie lawyers have represented insurance clients in the utilisation of insurance fund, insurance entities set-up, compliance, insurance policy development, M&A for insurance companies, claim and subrogation.

Intellectual Property: AnJie's intellectual property team is recognized as a new IP powerhouse. It has been litigating on some high stake litigation. The team has won broad recognition from professional IP publications such as 'World Trademark Review', 'Intellectual Asset Management', 'Asia IP', and Managing Intellectual Property'.

Litigation & Arbitration: AnJie has a group of experienced litigation and arbitration lawyers. Several partners of AnJie have been appointed as arbitrators of CIETAC and other prestigious arbitration commissions of China and other countries.

Merger & Acquisition: AnJie lawyers have significant experience in merger and acquisition. AnJie has been awarded the Deals of the Year 2016 by China Business Law Journal/Firms to Watch' in 2016 M&A Law Firms in China ranking by ALB, and Top M&A Law Firm of the year 2017 by China Business Law Journal.

Private Equity & Venture capital: An Jie team regularly advises on top deals in private equity and venture capital fields . An Jie's partner has been recognised as leading private equity lawyers by Expert guides and ALB.

Securities and Capital Markets: An Jie's lawyers have specialist expertise in this area and have obtained recognition from important legal publications such as Asialaw and China Law & Practice.

Technology, Media and Telecommunication (TMT): AnJie's lawyers have always been active practitioners in corporation consultation, venture financing, and the establishment of multinational companies' business in China. AnJie partner has been ranked as leading TMT lawyers by international legal publications.

Number of partners : 54 Number of fee earners : 226

ANTITRUST AND COMPETITION: PRC FIRMS

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AnJie Law Firm is praised for its '*timely and efficient services*'. The team handles a variety of cases including investigations, merger control filings and daily compliance counselling, and is particularly recommended for its antitrust litigation expertise. Recent caseload include representing both Chinese and foreign-funded companies in antitrust investigations against monopoly agreements or abuse of dominant position, and a large number of merger control filings with the State Administration for Market Regulation (SAMR) and the former MOFCOM Anti-monopoly Bureau. The '*experienced*' **Michael Gu** recently assisted Coloplast (China) Medical Devices with the strategic analysis and assessment of antitrust risk with respect to its distribution system and operation models. **Hao Zhan**, **Ying Song** and **Stephanie Wu** are highly recommended.

Leading individuals Michael Gu

Rising stars Sihui Sun



LABOUR AND EMPLOYMENT: PRC FIRMS

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AnJie Law Firm's 'efficient' team has strong capabilities in both contentious and non-contentious employment matters, and has been kept busy handling employee transfers and layoffs, HR management, disputes concerning violations of non-compete agreements, contractual issues and arbitration, among other areas. Key names in Beijing include the 'professional' Zhenghe Liu, noted for his 'deep knowledge' and 'extensive experience'; Hongquan Yang, who has particular expertise in technology-related mandates; and employment law expert Henry Zhou. 2019 also saw the opening of the firm's new Shanghai office, which houses Sun Lin and Jun Shen (who co-leads the practice with Liu): both joined from River Delta Law Firm.

BANKING AND FINANCE: PRC FIRMS

AnJie Law Firm's team, which is based across Beijing, Shenzhen and Shanghai, stands out for cross-border finance transactions, with a strong client list of insurance companies, financial institutions and corporates in the manufacturing, infrastructure and real estate sectors. The group is led by **Gulong Ren**, whose experience includes acquisition, asset-backed, project and real estate finance, as well as debt capital markets matters.





DISPUTE RESOLUTION: PRC FIRMS

Tier 3

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AnJie Law Firm counts commercial litigation and arbitration as a key practice area, integrated into the firm's wider offering to provide representation in disputes and advice on risk management. The team has great experience across disputes in a number of fields including international trade, cross-border investment, insurance, anti-monopoly, IP and real estate. Jointly leading the team, **Arthur Dong** specialises in nternational arbitration; **Ping Gao** has expertise in civil litigation; and managing partner **Hao Zhan** is a CIETAC arbitrator, with a secondary focus on insurance-related cases. Also recommended is **Vicky Zhao**, who has experience in complex cross-border disputes, including international arbitration and transnational litigation.

> **Next generation partners** Vicky Zhao

TMT: PRC FIRMS

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The team at **AnJie Law Firm** has a particular strength in telecom-related regulatory and general commercial legal services, advising a range of major international and domestic carriers on master service agreements and internet companies on issues such as cyber security and data protection – areas. Practice head **Samuel Yang** has built a real niche, with clients such as AT&T, BT, Vodafone and China Unicom.

> **Leading individuals** Samuel Yang



PRIVATE EQUITY: PRC FIRMS

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AnJie Law Firm advises private equity and venture capital firms as well as corporate companies in TMT, education and gaming sectors. **Jeremy Dai** advised Shanghai Jiuye Supply Chain in its successful strategic investment from Charoen Pokphand Group and acted for LB Investment in its series B investment in Chuanpuke, a sinoforeign joint venture engaging in food court management business. Shanghaibased **Hang Cai** is another name to note, and recently assisted Morningside Venture Capital with its RMB500m Series A+ and RMB4bn B+ financing of Xiaoneg Motors.



INTELLECTUAL PROPERTY: PRC FIRMS

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AnJie Law Firm recently expanded its offering by hiring **Jerry Xia** from Honeywell (where he was Chief IP Counsel) and **Lan Li** from Baker McKenzie FenXun. Led by **Jing He**, **Qinghui Liu**, **Wu Li** and **Kefeng Zhao** from Beijing, the team has recently secured several high-profile victories in infringement, validity and unfair competition disputes, and has started advising multinational and domestic clients on sensitive trade secret cases. On the advisory side, the firm continues to assist clients such as Beijing Universal Studio theme park with their licensing and exploitation strategies.