



The Norton Rose Fulbright team with Tom Balmer of Montresor Legal

FINANCE TEAM OF THE YEAR

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NORTON ROSE FULBRIGHT FARMIDA BI

CREATING THE FIRST HUMANITARIAN IMPACT BOND

Bi lead a team acting on a pro bono basis in advising the International Committee of the Red Cross (ICRC) on its innovative development of a Humanitarian Impact Bond, a funding mechanism to encourage social investment from the private sector. The bond took two years to develop and funds raised by the ICRC will be used to build and run three new physical

rehabilitation centres in Africa (Nigeria, Mali and Democratic Republic of Congo) over a five-year period. The centres will provide support through physiotherapy and mobility devices including wheelchairs, artificial limbs and braces for thousands of people. The payment-by-results programme also includes necessary training for staff.

HIGHLY COMMENDED

ALLEN & OVERY

ANGELA CLIST

Clist and her team are commended for their advice to Blackstone Tactical Opportunities Advisors and Goldman Sachs on the £10.3bn acquisition and subsequent £9.97bn securitisation of a portfolio of buy-to-let mortgage loans originated by Bradford & Bingley and Mortgage Express. This was the largest securitisation of its kind since the financial crisis of 2008 – both a politically charged and highly complex transaction.

syndicated debt financing for the €5.4bn Stada acquisition, the largest take-private transaction in Germany.

LATHAM & WATKINS

SAM HAMILTON

The firm demonstrated its strength on European debt finance work in 2017 advising the lenders on the financing of Bain Capital and Cinven's acquisition of Stada Arzneimittel – Germany's largest leveraged buyout – and advised Nordic Capital on the financing of Lindorff's €7bn merger with Intrum Justitia.

from PAI Partners. The innovative financing required a pre-committed second lien facility and included a €1bn covenant-lite flexible debt package.

WHITE & CASE

CHRIS MCGARRY

Advising Trafigura on establishing the world's first 'true sale' commodities securitisation programme. The initial \$470m issue finances Trafigura's crude oil and refined metals inventories in 12 jurisdictions globally. The structure is expected to provide a capital markets solution to the way the global commodities industry can supplement the financing provided by the banks.

COMMENDED

KIRKLAND & ELLIS

MATTHEW MERKLE

Representing Bain Capital, Cinven and their acquisition vehicles on €1.075bn bond offering to refinance a bridge facility to enable the takeover of Stada Arzneimittel. The bonds formed part of €3.175bn

WEIL, GOTSHAL & MANGES

TOM RICHARDS

Acting for Advent International on the financing of its first-ever UK take-private transaction. This involved the fund's recommended cash offer for London-listed Brammer and also the financing of a reverse bolt-on acquisition of IPH Group

A black and white photograph of a waiter in a tuxedo, wearing white gloves, holding a bottle of Montresor wine. The bottle has a label with a large 'M' and the word 'MONTRESOR' above it. The background is dark.

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pairings
since 2012*

MONTRESOR LEGAL
ARE PROUD TO SPONSOR
FINANCE TEAM OF THE YEAR AWARD
AT THE LEGAL BUSINESS AWARDS 2018

The logo for Montresor Legal, featuring the word 'MONTRESOR' in a bold, sans-serif font above the word 'Legal' in a smaller, lowercase sans-serif font. The text is centered within a circular arrangement of four white, stylized, angular shapes that resemble shards or fragments.

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