

# GC Summit Thailand

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# FOREWORD James Wood, The Legal 500



The Legal 500 is delighted to welcome you to our inaugural GC Summit Thailand 2019. With around 80 of the country's leading in-house lawyers joining us today, the event reflects the growing significance of the in-house legal function to businesses both in Thailand and across the wider South East Asia region.

Today's conference draws heavily on the practical, handson experiences of GCs and private practice advisers. We have asked our speakers to think long and hard about how lawyers can add value to business in a range of contexts, whether overseeing a transformational deal, handling a bet-the-company dispute, navigating a regulatory and competition enquiry or ensuring data protection systems and policies are fit for purpose.

We were fortunate to have received the support and opinions of our speakers in the run-up to this conference. Their views are reflected in the sessions we will enjoy throughout the day. We also benefited from the support and insight provided to us by some of the leading law firms active in the region. We would like to thank headline sponsor Clyde & Co, and co-sponsors Tilleke & Gibbins and Thanathip & Partners.

The Legal 500 will continue to work on new and innovative ways of bringing GCs and their advisers together. If you have any suggestions for how we might make next year's conference even better then please do let us know.

We hope you enjoy the conference.

James. Wood@legal500.com

# Benjamin Hirasawa, Clyde & Co



I am truly honoured to welcome you to *The Legal 500*'s GC Summit Thailand. Clyde & Co is privileged to play a part in supporting this prestigious event. Thank you to The Legal 500 and the steering committee comprising highly experienced local and regional general counsel who have made time in busy schedules to ensure that today's summit will be valuable for all those attending.

The panel sessions today feature some of the highest profile and most experienced general counsel operating in Thailand and the Asia-Pacific region. They will be sharing their views on the role of the general counsel and senior in-house advisors, which is in a constant state of change and expansion.

In the first panel session, my colleague Sapna Jhangiani is joined by Jesse Lieberman (vice president, legal at Minor Hotels), Supaporn Kookai Wonganan (corporate secretary for Wind Energy Holding Company), and Jasreen Singh (group general counsel at dwp) to discuss dispute resolution mechanisms and share best practice when handling regional and international disputes.

Regardless of our roles, data privacy and protection is likely keeping all of us up at night to some degree. So I look forward to hearing where the second panel takes us as the speakers navigate the challenges of conforming to the recently-passed Thailand Personal

Data Protection Act. Athistha (Nop) Chitranukroh, joint head of Tilleke & Gibbins' technology industry group, will lead a discussion with some of the foremost experts on this especially hot topic.

The expansion of Thai business nationally and globally, increased investment from private equity funds, and strategic corporates seeking new markets and value have all helped push Thailand's M&A markets to new highs. As such, I am delighted that we'll be devoting the second half of the programme to this exciting topic.

First, I will be leading a panel on cross-border M&A dynamics with a group of panellists who have very recent and relevant experience in this sphere: Jirasak Latada (head of strategic planning and overseas legal support at Siam Cement), Vincent Siaw (executive vice president for legal and international projects and chief legal officer at Thoresen Thai Agencies), Florence Lomaglio (group healthcare and consumer goods lead counsel at DKSH) and Rachael Bewsey (chief counsel of Asia cperations at Ophir-Energy). Following this panel, Thanathip Pichedvanichok of Thanathip & Partners will lead a presentation that looks at Thailand's Competition Act and how business can stay ahead of it in the context of M&A.

This exciting programme will no doubt be supplemented by more intimate discussions over drinks. So, I look forward to speaking with you during the cocktail reception and discussing the key issues facing in-house counsel in Thailand. I am grateful to *The Legal 500* for hosting this summit and to our cosponsors, moderators and speakers for supporting the event.

I hope you enjoy the afternoon's events and, most importantly, I hope that you leave with something of value that you can put to use in your day to day role.

Benjamin.Hirasawa@clydeco.com

# **AGENDA**



13.00 Arrival, registration and lunch

13.30 Welcome address and opening remarks
James Wood, *The Legal 500* 

# 13.40 Managing International Disputes

Against a backdrop of increased litigation and arbitration, we explore the changing role of GCs and legal advisers in pursuing, managing and settling disputes across a range of sectors. In addition to contributing their personal experiences, the panel will consider a number of issues, from the impact of technology on how disputes are managed to the role of GCs in determining whether to litigate or arbitrate and selecting the right forum for a dispute.

#### Moderator

Sapna Jhangiani, Clyde & Co

#### **Panelists**

Jesse Lieberman, Minor Hotels Supaporn Kookai Wonganan, Wind Energy Jasreen Singh, dwp

## 14.40 Data Privacy, Protection and Localization

Thailand's Personal Data Protection Act (PDPA) will introduce significant changes to how Thai businesses collect, store and use personal data. This panel considers how the PDPA fits into the data privacy landscape in Southeast Asia and beyond, including the EU's General Data Protection Regulation.

### Moderator

Athistha (Nop) Chitranukroh, Tilleke & Gibbins

#### Panelists

Desarack Teso, Microsoft; Rijuta Mishra, Acommerce Thitiwat Wisarath, Central JD Fintech Palmar Jack Perkin, DIAKRIT International Saovapa Tungphaisal, Pfizer

# 15.40 Coffee and refreshment break

# 15.50 Cross-Border M&A Dynamics

Our panel of seasoned transactional counsel explore the changing face of M&A in Thailand's surging market.

Drawing on their experiences of high-value deals in a range of sectors, the panel will discuss the role of corporate counsel in the decision to buy or sell an asset, the local ownership issues they have encountered in South East Asia, the role of GCs in educating the board and deal teams on governance structures, tax planning and local compliance and how the M&A landscape has changed in the last five years.

#### Moderator

Benjamin Hirasawa, Clyde & Co

### **Panelists**

Jirasak Latada, Siam Cement Rachael Bewsey, Ophir-Energy Vincent Siaw, Thoresen Thai Agencies Florence Lomaglio, DKSH

# 16.50 Getting Ahead of the Competition: M&A and knowing Thailand's Competition Act

Thailand's new Trade Competition Act has introduced a range of new powers and measures and a new, independent Competition Commission to the country's regulatory landscape. In this session we ask what the new laws means for businesses operating in the country and how the Trade Competition Act will impact the way they approach M&A.

#### Presented by

Thanathip Pichedvanichok, Thanathip & Partners

#### **Panelists**

Nat Boonjunwetvat, Thanathip & Partners Kornjan Tangkrisanakajorn, Thanathip & Partners

17.50 Closing remarks

18.00 Networking over canapes and drinks



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# **SPEAKERS**



RACHEL BEWSEY
OPHIR-ENERGY

Rachael Bewsey is Bangkok-based chief counsel, Asia operations for Ophir Energy, in which role she manages all legal issues for Ophir's Asian assets in Thailand, Indonesia, Malaysia, Vietnam and Myanmar and oversees a team of lawyers in Jakarta. She has almost 20 years' experience in the oil and gas sector having joined Premier Oil in 2000. She qualified as a solicitor in 1996 at the leading international law firm, Simmons & Simmons.



NAT BOONJUNWETVAT THANATHIP & PARTNERS

Nat is a senior associate at Thanathip & Partners, where he advises Thai and international clients in complex legal matters and is frequently involved in multi-jurisdictional transactions. His expertise from his prior career as a senior tax consultant at a leading firm coupled with his main current practice on mergers and acquisitions and banking and finance have built up rich experience, which spans across a number of high-profile transactions in various industries.



ATHISTHA (NOP) CHITRANUKROH
TILLEKE & GIBBINS

Athistha (Nop) Chitranukroh is a partner and deputy director of Tilleke & Gibbins' corporate and commercial group, head of the firm's insurance practice, and joint head of the firm's technology industry group. She represents multinational and local insurers and reinsurers on a range of key matters, including market entry, M&As, insurtech, and regulatory compliance across Southeast Asia.



BENJAMIN HIRASAWA

CLYDE & CO

Benjamin Hirasawa represents hospitality, commercial, industrial, retail and residential developers in all real property transactions. He focuses on providing practical and commercially sound advice to hospitality, real estate and corporate clients on international business transactions by advising on all aspects of the project development cycle. This expertise includes portfolio acquisitions and dispositions, private equity financings, joint ventures, start-ups, and cross-border M&A.



SAPNA JHANGIANI CLYDE & CO

Sapna Jhangiani is a partner and a member of Clyde & Co's dispute resolution and litigation practice. She is an expert in international arbitration and has acted as advocate, counsel or arbitrator in over 50 arbitrations governed by a variety of institutional rules, as well as in ad hoc arbitrations. She has acted in several disputes relating to the hospitality industry and has advised operators on numerous issues.



JIRASAK LATADA SIAM CEMENT

Jirasak Latada is head of strategic planning and overseas legal support at Siam Cement Group (SGC), the largest and oldest cement and building material company in Thailand and Southeast Asia. He is responsible for all legal matters outside Thailand, including government relations, M&A, disputes, investment promotion and tax matters. He also manages legal teams in Vietnam, Indonesia, Myanmar and Cambodia.



JESSE LIEBERMAN MINOR HOTELS

Jesse Lieberman, an American corporate attorney, is a graduate of the University of Chicago (BA, Political Science and International Relations) and the Case Western Reserve School of Law (JD, law with an emphasis on human rights). Prior to joining Minor Hotels, Jesse ran an education technology startup in Brooklyn, New York, worked in Vietnam for two international law firms and the United Nations Development Programme.



FLORENCE LOMAGLIO

DKSH

Florence Lomaglio leads legal matters for the group healthcare and consumer goods divisions of DKSH, a Swiss market expansion services group with a strong footprint across the Asia Pacific region. Dual-qualified in Switzerland and England and Wales, Lomaglio has been based in Asia for more than a decade and has held roles in Bangkok, Tokyo, and Vietnam, where she served as the vice-chair of the European Chamber of Commerce Green Sector Committee.



RIJUTA MISHRA

Rijuta Mishra is regional head of legal and corporate affairs at aCommerce, a leading regional ecommerce service provider with operations in Indonesia, Thailand, Malaysia, Singapore and the Philippines. Her role focuses on fund raising, mergers and acquisitions, commercial and corporate matters and advising on financial services and technology related laws. A member of the Bar Council of India, she has held roles as in-house counsel with leading Indian corporates.



PALMAR JACK PERKIN
DIAKRIT INTERNATIONAL

Jack Perkin began his career in London working for a number of law firms – including Mishcon de Reya, where he was part of the team advising on the Article 50 Brexit case – before making the move both to Southeast Asia and in-house. Since January 2018, he has been the first general counsel for Diakrit, a digital visualisations corporation headquartered in Thailand, with entities across Scandinavia and the Australia and New Zealand region.



THANATHIP PICHEDVANICHOK THANATHIP & PARTNERS

Thanathip Pichedvanichok is the managing partner of Thanathip & Partners. Thanathip started his legal career with Mallesons Stephen Jacques (currently known as King & Wood Mallesons) in Sydney. After spending his first two years with Mallesons, Thanathip returned to Thailand and spent another five years with International Legal Counsellors Thailand (ILCT) and Hunton & Williams before joining Linklaters as the sole Thai corporate and securities partner.



VINCENT SIAW
THORESEN THAI AGENCIES

Dr Vincent Siaw is executive vice president for legal and international projects and chief legal officer at Thoresen Thai Agencies (TTA), a strategic investment holding company listed on the Thai stock exchange which owns a portfolio of investments across a broad range of businesses including shipping, energy services, agro-chemicals and other high-potential sectors.



JASREEN SINGH

With 13 years of legal advisory experience, eight years of which have been spent in in-house role, Jasreen Singh has advised and represented on a wide range of complex legal issues relating to telecommunications, information technology, real estate and architecture and design. In her current role as general counsel to DWP, a leading design and architecture firm with offices in eight countries, she advises on wide spectrum of legal issues in Asia, Australia and the Middle East.



KORNJAN TANGKRISANAKAJORN THANATHIP & PARTNERS

Kornjan Tangkrisanakajorn started her career at Thanathip & Partners in 2010 after her LL.M. graduation from University of Southern California. She advises various public and private companies in a range of commercial transactions including mergers and acquisitions, securities laws, financing, foreign direct investment and general corporate advice.



DESARACK TESO MICROSOFT

Desarack ('Des') Teso joined Microsoft Thailand in July 2009 and currently serves as its corporate, external and legal affairs director for Microsoft subsidiaries in Thailand, Myanmar, Cambodia and Laos. He represents Microsoft externally on issues relating to digital transformation including privacy, cybersecurity, artificial intelligence, intellectual property, among others.



SAOVAPA TUNGPHAISAL

Saovapa Tungphaisal has an extensive legal professional experience of over than 12 years as both a professional lawyer and corporate lawyer in both local and multi-national companies. She has been in the pharmaceutical industry for almost a decade and her current role is the legal director for Thailand and legal lead – emerging North Asia cluster at Pfizer.



THITIWAT WISARATH CENTRAL JD FINTECH

Thitiwat Wisarath is currently head of legal, compliance and anti-money laundering at Central JD Fintech, a co-operation between Central Group, Thailand's leading retailer, JD.com, one of the world's largest and most profitable e-commerce business, and JD digital, one of China's leading tech businesses. Central JD Fintech aims to develop the infrastructure of e-finance and fintech in Thailand.



SUPAPORN (KOOKAI) WONGANAN WIND ENERGY HOLDING

Supaporn (Kookai) Wonganan is in-house counsel and corporate secretary of Wind Energy Holding, one of the fastest growing renewables companies in Thailand with a pipeline of over 1,000 MW worth of wind project under development. She has more than a decade of experience as in-house counsel with several leading international and domestic companies.

# UPCOMING EVENTS ASIA PACIFIC REGION



10 September 2019

Asia Pacific Commercial Arbitration & Disputes Summit: Singapore 2019 | Singapore

17 September 2019

Hong Kong Crisis Management Roundtable | Hong Kong

18 September 2019

Doing business in Latin America | Beijing

19 September 2019

GC Summit – Japan 2019 | Tokyo

1 October 2019

Manila Crisis Management Roundtable | Manila

3 October 2019

GC Summit – The Philippines 2019 | Manila

7 October 2019

GC Summit - Indonesia 2019 | Jakarta

10 October 2019

GC Powerlist: Hong Kong Teams 2019 | Hong Kong

October 2019

GC Powerlist – India 2019 | Delhi

GC Powerlist - Australia 2019 | Sydney

21 November 2019

GC Summit: Vietnam 2019 | Ho Chi Minh City

November 2019

India Arbitration Summit | Delhi

5 December 2019

GC Powerlist: China 2019 | Shanghai

March 2020

Asia Pacific Commercial Arbitration & Disputes Summit: Hong Kong | Hong Kong

GC Summit: Malaysia 2020 | Kuala Lumpur

GC Powerlist Southeast Asia 2020 | Singapore

GC Summit - China 2020 | Beijing





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