

The
LEGAL
500

GC Summit

Japan

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FOREWORD

David Burgess, *The Legal 500*



The Legal 500 is delighted to welcome you to GC Summit: Japan 2019. With over 100 of Japan's leading in-house lawyers joining us today, the event underscores the importance that the legal function can make to domestic and international businesses.

Japan has seen a tail off in trade volumes, with the trade disagreements between China and the United States having a trickle-down effect, the signs for the Japanese economy are uncertain. Public sector investment has been strong, but that is offset against a weaker private sector.

Future uncertainty in trade and supply chains will present increasing challenges for businesses, as does the potential easing of the Bank of Japan's monetary policy. What will this mean for Japan's international business - some of the country's senior in-house counsel provided thoughts, suggestions and comments on the panels we will enjoy today.

We have benefited from the support and insight provided to us by some of the leading law and advisory firms active in Japan. We would like to thank our sponsors AlixPartners, Allen & Overy,

Atsumi & Sakai, Chien Yeh Law Offices, Dentons, Greenberg Traurig, Herbert Smith Freehills, Hirayama Law Offices and Nagashima Ohno Tsunematsu for their support and invaluable input.

Today's conference will cover topics including cross-border M&A, investment challenges and opportunities in EMEA, innovation in the legal function, effective dispute resolution, data protection and privacy, antitrust amendments, risk management and e-sports. We look forward to hearing from Japan's leading private practice lawyers and in-house counsel, but above all we hope this gathering will be a useful opportunity to discuss how general counsel can more effectively serve the needs of business.

The Legal 500 will continue to work on new and innovative ways of bringing GCs and their advisers together. If you have any suggestions for how we might make next year's conference even better then please do let us know. We hope you enjoy the conference and keep providing feedback.

David.Burgess@legal500.com

AGENDA



<p>8.15 Registration and breakfast</p> <p>9.00 Opening remarks David Burgess, publishing director, <i>The Legal 500</i>.</p> <p>Opening keynote Naosuke Fujita, co-representative director and co-founder, LLAN</p> <p>9.20 Crisis and risk management in Japan Presented by Akihisa Shiozaki, partner, Nagashima Ohno Tsunematsu; Yoshihiko Matake, partner, Nagashima Ohno Tsunematsu; John Lane, foreign attorney, Nagashima Ohno Tsunematsu.</p> <p>10.10 Cross-border M&A dynamics What are we seeing in the market? Issues to look out for when managing M&A transactions, how to manage these issues and minimise risks. What are the tips for a successful M&A transaction? Moderated by Graeme Preston, partner, Herbert Smith Freehills.</p> <p>11.00 Coffee break</p> <p>11.15 Innovating the legal function – an introduction to advanced delivery Moderated by Nick Wall, partner, Allen & Overy, Tokyo.</p>	<p>12.10 Effective dispute resolution mechanisms Key strategies to resolving your company's legal disputes tactically, cost-effectively and successfully. Moderated by David Gilmore, managing partner, Tokyo office, Herbert Smith Freehills.</p> <p>13.00 Lunch</p> <p>14.00 The rise of e-sports in Japan Moderated by Koji Ishikawa, office managing partner, Greenberg Traurig Tokyo.</p> <p>14.50 Outbound investment: challenges and opportunities when investing into the EMEA region Moderated by Takura Kawai, partner, Dentons.</p> <p>15.40 Coffee break</p> <p>15.50 Changing landscape: amendments to Japanese antitrust law, enforcement trends and their implication to businesses Presented by Kentaro Hirayama, managing partner, Hirayama Law Offices Keita Fukunaga, Director, AlixPartners Asia</p> <p>16.40 Data protection, privacy and cybersecurity: An update on the latest trends in Japan Moderated by Go Hashimoto, partner, Atsumi & Sakai.</p> <p>17.30 Closing remarks</p> <p>17.40 Drinks reception</p>
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SPEAKERS

MASATOSHI ADACHI
LINE

As security and privacy counsel at LINE/LINE Healthcare, Masatoshi's practice focuses on intellectual property and ICT security, including data protection and government regulations, with a particular focus on IoT/M2M and life science areas. Masatoshi is a qualified attorney-in-law, patent attorney and registered information security specialist under the laws of Japan.

CAROLYN ALDOUS
PEERPOINT

Carolyn Aldous the executive director of Peerpoint which works with Allen & Overy's clients, practice groups and advanced delivery businesses to meet their interim legal, compliance and regulatory resourcing needs and provide our panel of consultants access to career enhancing assignments.

DAVID ARMSWORTH-MAW
ALLEN & OVERY

David Armsworth-Maw is the head of the project management office (Asia Pacific) and oversees the delivery of legal project management and project management office consultancy services across the Asia Pacific region. He is the team's litigation and arbitration specialist and has project managed some of the firm's biggest international arbitrations. David has driven the development of the PMO Consultancy within Asia Pacific focusing on supporting in-house client legal teams.

ANDREW BLACOE
HERBERT SMITH FREEHILLS

Andrew is a partner in Herbert Smith Freehills' Tokyo Corporate M&A and Projects & Energy teams. Andrew has practised in London, Sydney and Tokyo, and has significant experience advising Japanese trading houses, oil and gas companies and public utilities on world-scale projects in various jurisdictions. He has advised Japanese and international corporations for over 11 years on their M&A, project development and energy sector transactions globally.

JOSEPH FISHER
HERBERT SMITH FREEHILLS

Joe is a senior associate within Herbert Smith Freehills' Tokyo Corporate M&A team. His practice centres on advising clients on cross-border M&A, joint ventures, strategic alliances, general corporate and commercial matters, and associated competition matters. Joe regularly advises on transactions in both developed and emerging markets. He has worked on deals across numerous jurisdictions in the firm's London and Tokyo offices.

NAOSUKE FUJITA
LLAN

Naosuke Fujita is a co-representative director and one of the co-founders of Llan. Naosuke is a graduate of Waseda University department of law and University of Michigan Law School. After a career as a business lawyer at Japanese and US law firms, Naosuke has been general counsel for Goldman Sachs Japan and an ally of its LGBT network since 2009. In 2017 Naosuke won the Financial Times' 'Most Innovative General Counsel' award.

KEITA FUKUNAGA
ALIXPARTNERS ASIA

Keita Fukunaga is an expert in economic analysis with regard to regulation and litigation matters such as antitrust, transfer pricing, and economic damages cases. He has more than 10 years' experience as a professional economist with involvement in many merger cases in various industries, among other regulation and litigation cases. Keita also has experience in cross-border cases in which he served as economist for Japanese companies.

DAVID GILMORE
HERBERT SMITH FREEHILLS

David Gilmore is the managing partner of the Tokyo office, and is also head of dispute resolution Tokyo. David's practice centres on high-value commercial arbitration and litigation, particularly on international matters spanning the Asia-Pacific region. David has experience on a wide variety of substantial commercial disputes including international arbitration and litigation in Asia, Europe and the US.

KOICHI HAMAMURA
JAPAN ESPORTS UNION

Koichi Hamamura is the vice chairman of Japan Esports Union (JeSU). Established in 2018, JeSU brought three national esports bodies together, the Japan Esports Association, the Esports Promotion Organization, and the Japan Esports Federation under one banner. Entrusted with JeSU, Mr. Hamamura oversees the union, with the aim of creating a stable and thriving esports ecosystem in Japan.

GO HASHIMOTO
ATSUMI & SAKAI

Go Hashimoto, is highly sought after by clients from a wide range of industries, including the pharmaceutical, chemical, technology, defence and aerospace. He is particularly strong on protecting cross-border data flows and transfers, and frequently represents clients in cybersecurity matters, taking a very interdisciplinary approach drawing upon his expertise in corporate law, litigation, regulatory matters, conflict of laws and public international law.



KENTARO HIRAYAMA
HIRAYAMA LAW OFFICES

Kentaro Hirayama's practice focuses on competition law. He has counselled clients in a number of domestic and international cartels, unfair trade practices such as MFN clauses, predatory pricing and abuse of standard essential patents, and merger filings including high-profile phase II cases. His skill and experience in competition and antitrust law is widely recognised, and in 2016 he was the only Japanese attorney named in Global Competition Review's '40 Under 40'.



STEVEN HOWARD
SONY MOBILE COMMUNICATIONS

Steven Howard leads the legal oversight for Sony Mobile Communications on a global basis. With over 20 years experience working and living in Japan and Singapore; Steven oversees the company's privacy & data protection and provides support to other business functions such as customer service, marketing, product development and sales for Sony's smartphone business.



BARO HYUN
KPMG CONSULTING

Baro Hyun is currently leading the esports advisory team at KPMG Consulting Japan, an unprecedented service at the Big Four that he launched a year after joining KPMG. After earning his PhD degree in aerospace engineering at the University of Michigan, he worked as a research and development engineer in the automotive industry developing autonomous driving programs, then moved on to dedicate his energy to a management consulting business in the area of AI and esports.



CHRISTOPHER HUNT
HERBERT SMITH FREEHILLS

Christopher Hunt has practiced in Japan since 2008, before which he worked in London. He specialises in international arbitration, and advises on complex commercial disputes, and compliance matters such as sanctions and anti-bribery and corruption. Christopher has represented clients in arbitrations conducted under numerous institutional rules, with arbitral seats across the world.



KOJI ISHIKAWA
GREENBERG TRAURIG TOKYO

Koji Ishikawa is the office managing partner of Greenberg Traurig's Tokyo office and focuses his practice on corporate finance and capital market matters. He is experienced in handling cross-border transactions and advising clients in the technology sector.



TAKURA KAWAI
DENTONS

Takura Kawai is a partner, head of the Japan Desk in EMEA region and member of the corporate practice group. His special focus is on servicing Japanese clients across Europe within the Japan desk. He specialises in competition law, mergers and acquisitions and commercial transactions. In addition to advising Japanese companies on transactional and regulatory matters, he has substantial experience in advising the areas of FDI and state aid.



TOMIHIISA KATO
SUMITOMO ELECTRIC INDUSTRIES

Tomihisa Kato is senior manager and head of business legal group at Sumitomo Electric's legal department. Since he joined the company in 1992, he has been supporting the business in its expansion in forms of various types of M&As, joint ventures and wholly-owned subsidiaries in Japan, Asia, the Americas, EMEA and others, as well as ordinary commercial transactions. From 2011-2015, he worked in London as general counsel and chief compliance officer, EMEA.



TAKAYUKI KITAJIMA
UNILEVER JAPAN HOLDINGS

Takayuki Kitajima is general counsel and representative director at Unilever Japan Holdings. Takayuki is responsible for all legal matters including IP, regulatory, product incident and crisis management issues. He also oversees compliance matters such as labelling, anti-trust law, fraud cases and investigations. He became director of Unilever Japan Holdings in 2009, and then representative director from 2012.



JOHN LANE
NAGASHIMA OHNO TSUNEMATSU

John Lane has extensive experience in complex cross-border litigation and global investigations & crisis management spanning multiple jurisdictions. Clients have instructed him in relation to their most important governance matters and he has acted for a number of them on appearances before UK parliamentary committees. John advises clients from various industries but has a particular focus on the financial services, pharmaceuticals and automotive sectors.



YOSHIHIKO MATAKE
NAGASHIMA OHNO TSUNEMATSU

Yoshihiko Matake focuses on corporate crisis management, internal investigation and international dispute resolution and also provides legal services for large variety of corporate matters including data privacy regulations and the consultation about compliance framework. He has a great deal of experience of international crisis management and investigation such as international cartel and other cross border legal matters, in particular involving North America.



CONNELL O'NEILL
ALLEN & OVERY

Connell is a corporate lawyer specialising in corporate and commercial transactions with a particular focus on the information technology, media and telecommunications sectors. Connell regularly advises emerging and established businesses on major transformative transactions in relation to the disruptive business models of the future.



PIROUZAN PARVINE
DENTONS

Pirouzan Parvine is an M&A and corporate partner at the Paris office, leading the manufacturing sector group and the India desk of Dentons Europe. As a transactional lawyer, Pirouzan has focused on markets in transition for more than 19 years. He has advised clients in Central Europe, Africa, India and Iran in a range of sectors.



GRAEME PRESTON
HERBERT SMITH FREEHILLS

An M&A specialist, Graeme Preston has 15 years of experience of advising Japanese and international clients on their cross-border investments, including mergers and acquisitions, joint ventures and strategic alliances. Graeme has extensive experience of advising on investments in South East Asia, Europe, Africa, India and other emerging markets.



DAMIEN ROBERTS
HERBERT SMITH FREEHILLS

Damien Roberts is a partner in Herbert Smith Freehills' Tokyo corporate M&A team. With over eight years' experience practising in Japan, he leads multi-office teams to support Japanese and international clients on their strategic investments, M&A, joint ventures and long-term project developments.



CRAIG SHEPHERD
HERBERT SMITH FREEHILLS

Craig Shepherd has helped clients resolve some of the most high-profile disputes in the Middle East. He has 25 years of experience in arbitration and litigation in the infrastructure sector, 20 years of which have been spent in the firm's international offices solving clients' problems in challenging jurisdictions.



AKIHISA SHIOZAKI
NAGASHIMA OHNO TSUNEMATSU

Akihisa Shiozaki is widely recognised for his expertise in corporate crisis management, including regulatory investigations, white-collar defense, and various corporate governance issues, especially those with multi-jurisdictional or parallel civil and criminal components.



DAISUKE TSUTSUMI
MITSUI & CO

Daisuke Tsutsumi is an English solicitor and New York attorney, the deputy general manager of the machinery and infrastructure legal department, legal division of Mitsui & Co, Ltd. Mitsui is headquartered in Tokyo, Japan, but actively engages in its business all over the world with 139 offices in 66 countries.



STEVEN WALKOWIAK
GREENBERG TRAURIG LLP

Steven Walkowiak is a chairman of Greenberg Traurig's video games and esports group. Steve advises his international clients regarding all legal and regulatory aspects of esports and video games. He advises clients regarding video game disciplinary decisions, league training, employment, and anti-corruption policies.



NICK WALL
ALLEN & OVERY

Nick is widely recognised in Tokyo among clients and peers for his legal skills, business acumen, and fully bilingual English and Japanese ability. Nick has over 15 years' experience advising on Japanese inbound and outbound corporate M&A and joint ventures with significant experience in a number of sectors.



DR SHIGEO YAMAGUCHI
ARQIS RECHTSANWALTE

Shigeo Yamaguchi specialises and has extensive experience in advising Japanese corporates in their cross-border M&A and joint venture transactions in Germany. He has been practising for 20 years as German lawyer (Rechtsanwalt), is co-founder of the firm and also head of its Japan desk.



TAKESHI YANAIKE
RAKUTEN

Takeshi Yanaike is the global privacy manager and data protection officer at Rakuten, joining the company in 2013.

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3 October 2019

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8 October 2019

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